



# Aerospace & Defense Trade Mission to Turkey

February 4-8, 2019



The U.S. Department of Commerce and American-Turkish Council Aerospace & Defense Certified Trade Mission to Turkey will introduce U.S. companies to potential Turkish business partners and buyers, key industry and government officials and key opportunities in the Turkish market, where business is based on personal relationships.

***“It would take months if not years to gain access to the groups and individuals both public and private sector that we were able to meet with based on the Trade Mission.”***

-past Turkey Trade Mission participant



## WHY TURKEY? WHY NOW?

**Major Push in Civil Aviation.** Civil aviation is booming in Turkey and Turks are frequent flyers. Turkish airports handled a record number of passengers in 2017, exceeding 190 million. Turkey’s strategic location ensures unrivaled advantages in airline, MRO, cargo and air taxi services in the region. With the opening of the New Istanbul Airport, Turkey will become a regional hub for air transportation.

**Defense Sector Growth and Regional Opportunities.** Over \$10 billion was allocated in the 2018 defense budget, with 50% to be spent on goods, services and modernization programs. Turkey is a partner country in the Joint Strike Fighter Program, while the Turkish Air Force is the third largest operator of the F-16. Turkey’s military is among the world’s 10 strongest and the country is a growing hub for defense and aerospace companies interested in markets in the Middle East and North Africa.

**Meetings with Key Government and Industry Players.** Trade mission members will meet with the Ministry of Defense, State Airports Authority, Undersecretariat for Defense Industries, Turkish Armed Forces Foundation, the Defense Industry Manufacturers Association, Turkish Defense Conglomerates like Aselsan, Havelsan, TAI, TEI, private sector companies, sector associations and various other stakeholders.

**Cost: \$5,000 per company \* • Limited availability\*\***

\* Airfare and lodging not included. **ATC Members & SMEs please contact us for special discounts.** Each additional participant \$1,000.

\*\* Certain conditions apply for participation. Please contact us for details.

For more information and to register visit: [atc.to/adtm](http://atc.to/adtm)

### CONTACT

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