



INTERNATIONAL
TRADE
ADMINISTRATION

Pennsylvania Exports, Jobs, & Foreign Investment

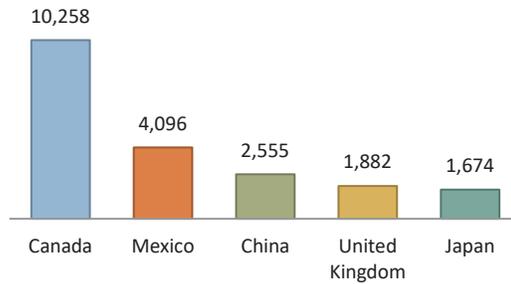
Pennsylvania Depends on World Markets

- Exports from Pennsylvania helped contribute to the \$2.33 trillion of U.S. goods and services exports in 2017.

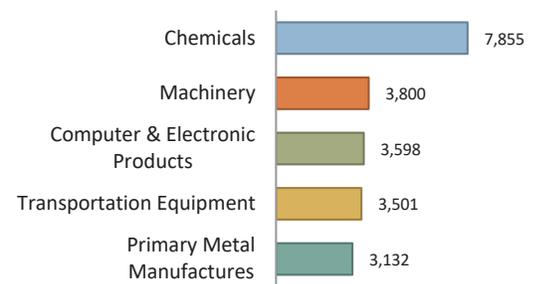
\$38.6 billion

Pennsylvania goods exports in 2017

Pennsylvania's Top 5 Export Markets (Millions of U.S. Dollars)



Pennsylvania's Top 5 Export Categories (Millions of U.S. Dollars)

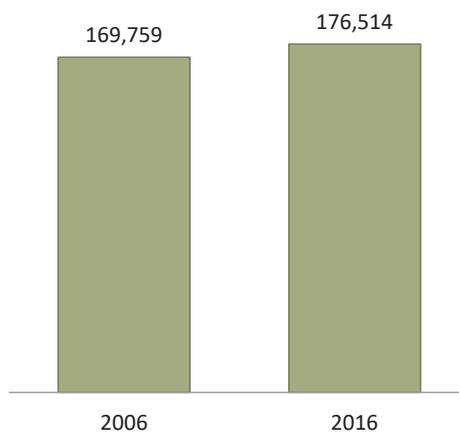


Exports Support Jobs

- Nationally, U.S. jobs supported by exports reached an estimated 10.7 million in 2016, up 1.2 million from 2006.

Jobs Supported by Pennsylvania Goods Exports

Up by 7 Thousand Jobs Over Past Ten Years



176,514

U.S. jobs supported by goods exports from Pennsylvania in 2016

92% of these jobs were supported by manufactured goods exports

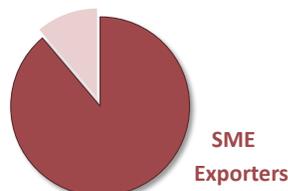
Exports Sustain Thousands of Pennsylvania Businesses

- A total of 15,023 companies exported from Pennsylvania locations in 2015.

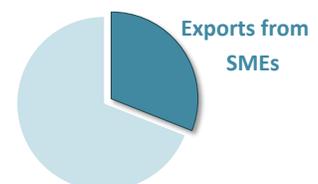
13,345

Number of small and medium-sized (SME) goods exporters in Pennsylvania in 2015

SMEs account for **89%** of Pennsylvania goods exporters



...and **31%** of known Pennsylvania goods export value





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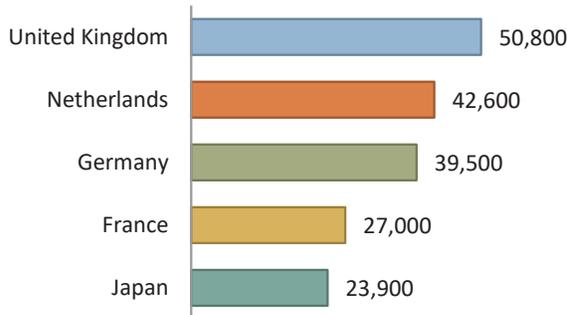
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Foreign Investment & Jobs in Pennsylvania

- In 2015, foreign-owned companies employed 300,800 Pennsylvania workers

Pennsylvania Employment in Foreign-Owned Companies

Number of Employees by Country of UBO



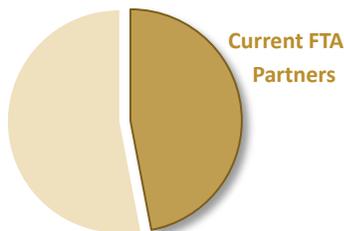
5.8%

Share of Pennsylvania private-industry employment at foreign-owned firms

Free Trade Agreements

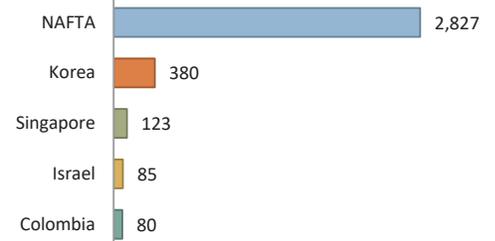
- The U.S. currently has 14 free trade agreements in force with 20 countries.
- Pennsylvania's exports to U.S. FTA partners totaled \$18.2 billion in 2017.

In 2017, exports to FTA markets accounted for **47%** of Pennsylvania exports



Since 2007, exports from Pennsylvania to FTA markets have grown by **25%**

Top Dollar Growth, 2007-17 (Millions of U.S. Dollars)



Pennsylvania's Metropolitan Exports

- Philadelphia-Camden-Wilmington is the 14th largest metro area reporting exports nationwide.

Metro Area	2016 Goods Export Value	Share of State Exports
Philadelphia-Camden-Wilmington	\$21.4 billion	*
Pittsburgh	\$8.0 billion	21.40%
Allentown-Bethlehem-Easton	\$3.7 billion	*
Harrisburg-Carlisle	\$2.3 billion	6.00%
York-Hanover	\$2.1 billion	5.60%
Reading	\$1.8 billion	4.90%
Scranton-Wilkes-Barre-Hazleton	\$1.4 billion	3.90%
Erie	\$1.1 billion	3.00%
Youngstown-Warren-Boardman	\$1.1 billion	*

*Share of state exports unavailable for MSAs that cross state lines

Prepared by the Office of Trade and Economic Analysis, International Trade Administration, U.S. Department of Commerce.

For more resources please see www.trade.gov/mas/ian. Sources include resources from the U.S. Department of Commerce's International Trade Administration, Bureau of the Census, and Bureau of Economic Analysis.