



Allocca
Associates, Inc.

Managing Risk Not Avoiding It Strategies for risk mitigation

Discover
Raleigh, NC

Exporter Responsibilities



*Allocca
Enterprises, Inc.*

It is the exporter's responsibility to be aware of and comply to all existing and future regulations of any and all U.S. government agencies controlling exports from the U.S. Every effort is made to ensure that the information presented is current and accurate. I assume no liability or responsibility for the application of the information presented, or any changes, updates, additions or corrections that may exist at the time of presentation. This training is not intended as legal advice or legal guidance. You should consult with an attorney to obtain legal advice. No portion of this material may be copied or distributed without the express written permission from Mike Allocca.



Steps to Manage Export Risk

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- Written Reseller Agreements & T&C
- Destination Control Statement
- Customized Export clause
- Annual reseller training
- BIS 711 form (case by case)
- Written Export Procedures (EMCP)



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Destination Control Statement

"These commodities, technology, or software were exported from the United States in accordance with the Export Administration Regulations. Diversion contrary to U.S. law prohibited. "

ITAR Diversionary Clause



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“These commodities are authorized by the U.S. Government for export only to (country of ultimate destination) for use by (end-user) under (license or other approval number or exemption citation). They may not be resold, diverted, transferred or otherwise be disposed of, to any other country or to any other person other than the authorized end-user or consignee(s), either in their original form or after being incorporated into other end-items, without first obtaining approval from the U.S. Department of State or use of an applicable exemption.”

Thank You
Allocca Enterprises, Inc.



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