



**12-15 November 2018**

**Düsseldorf ■ Germany**

**USA CEO Center MEDICA  
2018**

**Messe Düsseldorf | Hall 16 | Booth C 04**

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*Consulate of the United States of  
America*

November 12, 2018

Dear Industry Professionals and U.S. Exhibitors:

Once again, U.S. companies are well represented at MEDICA with **over 400 individual U.S. exhibitors** in pavilions in Halls 3, 8 and 16. In addition, the **companies in the USA CEO Center** are ready to provide you with the most advanced technological solutions and innovative services.

The U.S. is a leader in medical device technology, healthcare services, and digitalization solutions. My colleagues and I at the **U.S. Commercial Service are here to help you connect** with these leading firms.

Please visit the CEO Center and set-up an appointment with our exhibiting firms or speak to one of the over 20 U.S. Commercial Service **representatives from 15 global markets**. They can help you increase your exports to these markets or help buyers find the products and services they are looking for.

U.S. firms provide quality reliable products and services to our trading partners throughout the world. This year's MEDICA is a great chance to connect.

Once again, welcome to Medica 2018! We look forward to working with you.



With best regards,

A handwritten signature in blue ink that reads 'Ken Walsh'.

Ken Walsh  
Principal Commercial Officer  
and Commercial Consul  
U.S. Consulate Dusseldorf



U.S.  
COMMERCIAL  
SERVICE

United States of America  
Department of Commerce



Dear International  
Visitor,

Welcome to the large U.S. exhibitor  
contingent at Medica 2018!

We are glad you joined us. Medica is the largest trade show for medical technology in the world, and U.S. medical exporters are ready to sell their solutions to the world. The time and money you have invested to be here shows commitment and interest in innovative technologies. We want to do everything we can to help you find the right U.S. partners.

You are important to our U.S. exporters, and we want to make sure you find the right U.S. product for your international market. Our healthcare specialists based across the United States and around the world are here to help every step of the way. Our team provides timely insight into suppliers and customized programs to give you the products needed to improve healthcare outcomes in your market.

The U.S. Commercial Service's Global Healthcare Team has programs at major trade events to help you find opportunities and meet U.S. partners. Join us at these upcoming trade shows, trade missions, and conferences, listed on our website: <http://export.gov/industry/health/>. You can also sign up for event alerts through our newsletter, follow us on Twitter, and connect with us on LinkedIn, so you'll always have the latest information.

Thanks for visiting with us at Medica 2018, and we look forward to helping you partner through our B2B Matchmaking platforms and personal assistance!

Sincerely,

A handwritten signature in black ink that reads "LeeAnne Haworth".

LeeAnne Haworth

Director (Acting) of Global Healthcare Programs

***Creating Jobs and Improving Lives through American Exports***

## **THE U.S. COMMERCIAL SERVICE — YOUR GLOBAL BUSINESS PARTNER**

The U.S. Commercial Service assists and advocates for U.S. businesses in international markets to foster U.S. economic prosperity.

Utilizing our network of trade promotion and policy professionals located in over 70 countries (representing 91% of global GDP) and 100 U.S. locations, the Commercial Service promotes U.S. exports, especially among small and medium-sized enterprises; advances and protects U.S. commercial interests overseas; and attracts inward investment into the United States.

### **Personalized Business Matchmaking**

- Meet one-on-one with pre-screened buyers, sales representatives, and business partners through our Gold Key Service.
- Leverage customized market briefings, research, and advice.

### **Partner Search**

- Identify potential partners and get detailed company reports.
- Determine the marketability of your product or service.

### **Trade Advocacy Services**

- Receive government-to-government support in promotion of U.S. exports and employment.
- Counter foreign government advocacy and political pressure.
- Benefit from transparency and fairness in the tender processes.

### **Select USA**

SelectUSA helps companies of all sizes find the information they need to make decisions; connect to the right people at the local level; and navigate the federal regulatory system in order to invest into the U.S.A.. SelectUSA also assists U.S. economic development organizations to compete globally for investment by providing information, a platform for international marketing, and high-level advocacy.

### **On-Stop-Shop for the World's Medical Marketplace**

<http://export.gov/industry/health/>

For more information on these and other services, come and visit us in the USA CEO Center in Hall 16, C 04.

Anette Salama, Senior Commercial Specialist  
American Consulate General • U.S. Commercial Service  
Willi-Becker-Allee 10 • 40227 Düsseldorf • Germany  
Tel: +49 (0) 211-737-60 • Fax: +49 (0) 211-737-767-67  
E-mail: anette.salama@trade.gov

ACELL, INC.



ACell's core product portfolio is comprised of Extracellular Matrix devices manufactured using our patented MatriStem UBM™ (Urinary Bladder Matrix) technology, and offers products in the fields of Wound Management, General/GI Surgery, and Urogynecology. We have 3 Brands: Cytal® & MicroMatrix® – indicated for pressure ulcers, surgical wounds, traumatic wounds, draining wounds and 2<sup>nd</sup> degree burns, and Gentrix® – indicated for urological surgery, gastroenterological surgery and plastic and reconstructive surgery.



Distributors: Ideally a pan-EU distributor targeted at general surgeons, plastic surgeons and other surgeons or partners that are involved in surgical and traumatic wounds, Hernia repair, urological surgery, gastroenterological surgery and plastic and reconstructive surgery. We have several technology development opportunities for products that we believe can have positive clinical impact in cardiovascular treatment – pericardium and vascular patch, inhaled therapy for acute respiratory disease syndrome, Alopecia - hair restoration treatment, Inflammatory diseases of digestive tract and Adjuvant to Cancer Therapy.

**Company Information:**

ACell, Inc.  
6640 Eli Whitney Drive  
Columbia, MD 21046, USA  
Contact: Nino Pionati, VP International Sales & Business  
Development  
Tel.: +908-2656-3081  
Email: [ninopionati@acell.com](mailto:ninopionati@acell.com)  
Web: [www.acell.com](http://www.acell.com)

ASURAGEN

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**Asuragen** is a molecular diagnostic company changing the way patients are treated in genetics and oncology. The quality, simplicity and sensitivity of its products brings precision medicine within reach. Asuragen's diagnostic systems, composed of proprietary chemistry and software, deliver powerful answers using broadly installed instrument platforms. They are simple to adopt and expand the ability to serve patients. Asuragen is a product foundry rapidly and efficiently addressing current and emerging clinical needs, including cancer diagnosis and monitoring, reproductive health and aging, serving laboratories across a patient's lifespan with its best in class diagnostic tests.

Seeking: Distributors supporting reference & hospital clinical laboratories specializing in the areas of cancer, women's reproductive health and neurodegenerative disease.

Company Information:

Asuragen  
2150 Woodward St. Suite 100  
Austin, TX 78744, USA  
Phone: +1-512-681-5200  
Email: [marketing@asuragen.com](mailto:marketing@asuragen.com)  
Web: [www.asuragen.com](http://www.asuragen.com)

BC GROUP INTERNATIONAL, INC.

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**BC Group International, Inc.** is a leading provider of biomedical test equipment and measurement equipment for the global medical device technical services marketplace. We are a "one-stop-shop", offering sales of test equipment and tools, plus calibration and repair services for most types and brands of general and biomedical-specific test equipment. BC Group has established a full line of biomedical test equipment under our own BC Biomedical brand. These products currently include Electrical Safety Analyzers, Defibrillator Analyzers, Electrosurgical (ESU) Analyzers, Infusion Device Analyzers, NIBP Simulators, Patient Simulators, Pulse Oximetry (SpO<sub>2</sub>) Simulators, Standard and High Accuracy Digital Pressure Meters, etc. We also specialize in medical gas anesthesia service test equipment.

Seeking: Prospective customers and dealers. Customers could be hospitals, Independent Service Organizations, Medical OEMs or government organizations.



Company Information:

BC Group International, Inc.

3081 Elm Point Industrial Drive

St. Charles, MO 63301, USA

Contact: Mike Clotfelter, VP Business Development

Tel.: +1-770-554-9298

Fax: +1-770-234-5794

Email: [mclotfelter@bcgroupintl.com](mailto:mclotfelter@bcgroupintl.com)

Web: [www.bcgroupintl.com](http://www.bcgroupintl.com)

CARDIOQUIP

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# CardioQuip

CardioQuip specializes in patient temperature control for surgical and extracorporeal support applications. As temperature control continues to play a vital role in patient outcomes, today's perfusionist needs maximum performance without risking patient safety. The CardioQuip Modular Cooler-Heater (MCH) series pairs the safety of open tank design with the performance of our patented Adaptive Temperature Control technology. Intuitively designed, our devices require less operator intervention and our simplified cleaning procedure saves you time and money.

The full size MCH-1000(i) provides superior performance in the operating room and the compact MCH-1000(m) offers powerful and portable heating and cooling. Whether in the operating room or intensive care, we understand what is at stake--which is why our clean, simple solutions have made us the fastest growing cooler-heater brand in the U.S. market.



**Company Information:**

CardioQuip

3827 College Drive

Bryan, TX 77801, USA

Contact: Eric Harry, Head of CardioQuip International

Tel.: +979-691-0202

Email: [eharry@cardioquip.com](mailto:eharry@cardioquip.com)

Web: [www.cardioquip.com](http://www.cardioquip.com)

CASMED®

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FORE-SIGHT®  
from CASMED®



**CASMED® manufactures FORE-SIGHT ELITE®,** the world's most accurate cerebral oximeter, delivers the confidence of knowing your patient is being accurately monitored. FORE-SIGHT ELITE is the first and only FDA cleared tissue oximeter featuring 5 wavelengths of near-infrared light for greater accuracy and enhanced tissue recognition; taking tissue oximetry to the next level and making it easier than ever to get accurate and actionable readings you can trust. Give yourself the best chance of detecting and treating hypoxic events as quickly as possible with this essential patient management tool. Give yourself the Confidence of Knowing.

**Company Information:**

CASMED – CAS Medical Systems, Inc.

44 East Industrial Rd.

Branford, CT 06405, USA

Contact: Kiley Mullins, Event Coordinator

Tel.: +1-203-285-4097

Email: [kmullins@casmed.com](mailto:kmullins@casmed.com)

Web: [www.fore-sight.com](http://www.fore-sight.com)

CLINICAL COMPUTER SYSTEMS, INC. - OBIX

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**The OBIX® Perinatal Data System** is a comprehensive, computerized system for central, bedside, and remote electronic fetal monitoring. It includes archiving, point-of-care charting, single-click management reports, and Internet-based physician access. The OBIX system offers enterprise-wide perinatal data access by interfacing with other hospital systems, enterprise-wide charting solutions, and document repositories. OBIX's exclusive E-Tools for EFM assessment provide decision support that helps clinicians improve their practice & promote patient safety in EFM.

Clinical Computer Systems, Inc. (CCSI) is continually looking to improve our product in the healthcare market. We are committed to the development of the OBIX system based upon solutions that incorporate changes in technology, regulations, and are consistent with standards in the obstetrical department to support hospitals' strategic initiatives. CCSI is committed to meeting standards and compliance in healthcare which includes CE marking.

Company Information:

Clinical Computer Systems, Inc. - OBIX

715 Tollgate Rd.

Elgin, IL 60123, USA

Contact: Elizabeth Hobson, Marketing Manager

Tel.: +1-847-622-0847

Fax: +1-847-622-0880

Email: [liz.hobson@obix.com](mailto:liz.hobson@obix.com)

Web: [www.obix.com](http://www.obix.com)

CUTTING EDGE HC

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Respiratory product line includes the following product categories: airway management (Heat Moisture Exchanger, Tracheostomy HME, Closed Suction Catheters), Oxygen Therapy (oxygen masks, nasal cannula and oxygen tubing), Aerosol Therapy (nebulizers), Tracheostomy care kits and holders, and miscellaneous accessories (adapters and connectors).

Seeking: full service distribution partners to represent a full line of US FDA cleared specialty respiratory products in Latin America and Western Europe. Require sales coverage of the private and tender markets, and all care setting, including hospitals and post acute care. Distributor will handle logistics, customer service, importation and regulatory.

Company Information:

Cutting Edge HC  
5670 Wilshire Blvd., Suite 1800  
Los Angeles, CA 90036, USA  
Contact: Julianne Davis  
Tel.: +1-970-379-8076  
Fax: +1-323-372-3779  
Email: [jdavis@cuttingedgehc.com](mailto:jdavis@cuttingedgehc.com)  
Web: [www.cuttingedgehc.com](http://www.cuttingedgehc.com)

EURODEV GROUP

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**EuroDev Group – since 1996 the preferred European business development partner for North American healthcare companies**

For more than 20 years, EuroDev has created dedicated



sales and marketing teams to function as outsourced extensions of existing staff for North American companies who want to expand in Europe.

This service aims to offer a cost effective, organic, and flexible solution for North American companies hoping to expand and develop their business within Europe.

With EuroDev's market knowledge, network, multi-lingual sales expert teams, and rolodex across Europe in the medical industry; the outsourced sales service can significantly increase speed to market and generate better and faster results.

### **Exclusive European development program**

EuroDev's 4-month introductory program was developed to help North American companies understand and experiment in a market that can be difficult to penetrate without a great deal of local



knowledge or a wide range of contacts. This exclusive arrangement is a simple, low risk and affordable way to taste the European waters and learn about the benefits of working with a dedicated EuroDev sales team.



Come meet EuroDev at the US Pavilion hall 16, CEO Center, next to the US Commercial Service!

#### Company Information:

EuroDev - European Business  
Development Group  
Windmolen 22, 7609 Almelo,  
Netherlands

Contact: Emre Aykac, VP Healthcare  
Tel.: +31(0)54 666 0000

Email: [Emre.Aykac@eurodev.com](mailto:Emre.Aykac@eurodev.com)

[www.eurodev.com](http://www.eurodev.com)

FLAGSHIP SURGICAL, LLC

# OPERATING ROOM SAFETY SOLUTIONS

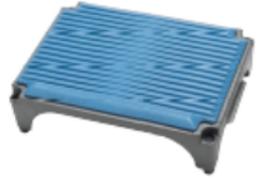
State-of-the-Art Surgical Mats • Safety Products  
• Fluid Management Solutions  
*Disposable, Economical, Practical*



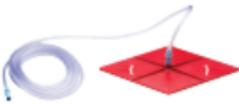
**THE SURGICAL MAT™**  
PATENTED



**ECODRI-SAFE™**  
ABSORBENT ROLLS



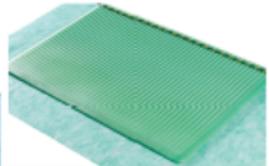
**THE MINI MAT™**  
PATENTED



**FLUID DIAMOND™**  
FLOOR ASPIRATOR PATENTED



**THE SUCTIONER™**  
PATENTED



**THE ECOSUCTIONER™**  
PATENTED



**SAFE CORD™**  
FLOOR STRIP



**FLAGSHIP**  
SURGICAL

Made in the U.S.A.

CONTACT US TO TRY OUR PRODUCTS!

888-633-5843

[www.flagshipsurgical.com](http://www.flagshipsurgical.com)



**DRI-SAFE™**  
ABSORBENT PADS



## Company Information:

Flagship Surgical, LLC  
16 Mt. Bethel Road, Suite 313  
Warren, NJ 07059, USA

Contact: David Siegel, USA Operations  
Tel.: +1-888-633-5843  
Fax: +1-888-711-1909

Email: [info@flagshipsurgical.com](mailto:info@flagshipsurgical.com)

Web: [www.flagshipsurgical.com](http://www.flagshipsurgical.com)

FLOSHIELD, INC.

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# FloShield™

*Maintains Laparoscopic Clarity*

FloShield is a single use disposable laparoscopic accessory that eliminates fogging of the lens of the laparoscope, and dramatically reduces the frequency of vision loss and the need to remove the scope for cleaning during laparoscopic surgery. The device utilizes an invisible layer of flowing CO2 gas, from the insufflator, to protect the lens during surgery. FloShield is the first product ever that prevents vision from becoming obscured from fog and debris, eliminating or dramatically reducing scope removal. FloShield replaces all other products used for scope heating or cleaning, saves time, and improves vision during laparoscopic surgery.



End-Users for FloShield are laparoscopic surgeons, bariatric, gall bladder, GYN, bariatric surgeons, colorectal surgeons.

Distributors: Country by country distributors that already sell into the laparoscopic call point with other products and recognize that scope fogging and the need to frequently remove the scope for cleaning is a bothersome problem.

**Company Information:**

FloShield, Inc.  
20400 Stevens Creek Blvd., Suite 700  
Cupertino, CA 95014, USA  
Contact: Dr. Wayne Poll, COO  
Tel.: + 514 580 2022  
Email: [waynepoll@outlook.com](mailto:waynepoll@outlook.com)  
Web: [www.floshield.com](http://www.floshield.com)

HD MEDICAL, INC.

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# HD Medical

**HD Medical, Inc.** is a cardiac solutions innovator headquartered in Silicon Valley, California, USA. For over a decade HD Medical has designed and developed advanced medical products for use in screening and early detection of cardiac conditions. HD Medical's patented technologies and products offer a paradigm shift in clinical diagnostics.

HD Medical develops innovative and intelligent stethoscopes to deliver "Higher Dimensions in Digital Health".

HD Steth is an intelligent stethoscope with an integrated EKG enabling accurate and instantaneous cardiac diagnosis. HD Steth transforms the way



medicine is practiced at the point-of-care real-time visualization of cardiac waveforms on a mobile app. Patient data can be shared with a specialist via the cloud for instant remote diagnosis and second opinion.

The ViScope is a compact electronic stethoscope combining a high resolution visual display with traditional auscultation. For the first time medical professionals are able to perform dynamic auscultation and "see" the heart beats they hear in real-time visual waveforms that are presented in the format of the classical phonocardiogram. Superior auscultation with visualization creates a superior clinical diagnostic environment.



ViScope MD is a compact stethoscope with an integrated high resolution phonocardiogram (PCG) visual display featuring the world's first murmur indicator. ViScope MD has a unique embedded



algorithm that enables clinicians to quickly screen for heart anomalies and murmurs. The scope has a tunable filter giving you the ability to select specific parts of the heart sound to listen to, such as S1/S2, S3/S4 murmurs, etc. Additionally, ViScope MD supports an external amplifier for observation and discussion such as in teaching or consulting situations. ViScope MD visually augments patient examinations for more rapid and accurate patient screenings with documentation to improve triage of patients for the next level of diagnostic care.

Seeking: Qualified distributors with representatives associated with the medical industry, covering hospitals, clinics etc. We would expect our partner to have basic medical device knowledge to understand our technology/product. It will be even better if they are dealing with point of care products, especially cardiac care. We would prefer to have our representative only deal with our technology in the product category to avoid clash of interest.

**Company Information:**

HD Medical, Inc.

4655 Old Ironsides Drv. #460

Santa Clara, CA 95054, USA

Contact: Kristi Furrer, Sr. Marketing Director

Tel.: +1-408-338-6244

Email: [info@hdmedicalgroup.com](mailto:info@hdmedicalgroup.com)

Web: [www.hdmedicalgroup.com](http://www.hdmedicalgroup.com)

HR PHARMACEUTICALS, INC.

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# H·R<sup>®</sup> Pharmaceuticals, Inc.

HR Pharmaceuticals is a medical device manufacturer of medical lubricants and ultrasound gels that are distributed to the medical, animal health and consumer markets. Our legendary portfolio of products includes HR Lubricating Jelly, Surgilube®, and EcoVue®. HR developed the framework for standardization with a product portfolio focused on quality, safety, and value in single use, procedure specific packaging.

H·R<sup>®</sup>



surgilube<sup>®</sup>



EcoVue<sup>®</sup>  
Ultrasound Gel



Company Information:

HR Pharmaceuticals, Inc.  
2600 Eastern Boulevard, Suite 201  
York, PA 17402, USA

Contact: David Wilson  
Director, International Business  
[dwilson@hrpharma.com](mailto:dwilson@hrpharma.com)

Mike Godstrey  
Director, US & Canada Sales  
[mgodstrey@hrpharma.com](mailto:mgodstrey@hrpharma.com)

Tel.: +1-717-252-1110

Web: [www.hrpharma.com](http://www.hrpharma.com)

INTERNATIONAL BIOPHYSICS CORPORATION

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INTERNATIONAL  
**BIOPHYSICS**  
CORPORATION

**International Biophysics** manufactures and sells disposable cardiovascular surgical devices including CE marked centrifugal heart pump heads that function with the name brand heart pump consoles, aortic surgical punch instruments, suction wands/handles, surgical tubing organizers and perfusion tubing pack components. The company also manufactures and sells respiratory oscillation therapy vests, AffloVest, for cystic fibrosis, COPD, bronchiectasis and neuromuscular markets. The company also provides turnkey OEM manufacturing services for medical devices including contract injection molding, assembly and packaging services. International Biophysics is a 26-year-old USA manufacturing company that is both ISO 13485 certified, and FDA registered.

International Biophysics is looking for disposable medical device dealers in cardiovascular surgery as well as supply business arrangements with manufacturers of cardiovascular perfusion tubing pack companies. The company is also looking for dealers in respiratory therapy for its AffloVest product line. International Biophysics is also looking for medical device companies who need a USA contract manufacturer and injection molding company.

Company Information:

International Biophysics Corporation

2101 E. St. Elmo Road

Building 2, Suite 275

Austin, TX 78744, USA

Contact: Dana Kolflat, Director of Marketing

Tel.: +1-512 326 3244

Fax: +1-512 326 3299

Email: [dana.kolflat@biophysicscorp.com](mailto:dana.kolflat@biophysicscorp.com)

Web: [www.biophysicscorp.com](http://www.biophysicscorp.com)

MESA BIOTECH INC.



# It is PCR in the palm of your hand.

Mesa Biotech designs, develops, manufactures and commercializes next generation molecular diagnostic tests, bringing the superior diagnostic performance of nucleic acid PCR amplification to the point-of-care (POC). Mesa Biotech's Accula™ System consists of a portable, palm-sized dock and disposable, assay-specific test cassettes. This patented system enables healthcare professionals to access actionable, laboratory-quality results at the POC with greater sensitivity and specificity than current infectious disease rapid immunoassay tests.



## Easy Workflow Like Conventional Lateral Flow Tests

Combining molecular PCR accuracy with a traditional visually read result



- 1 Collect**  
Simple nasal swab specimen collection.



- 2 Load and Run**  
Dispense the buffer into the cassette, close the dock lid and walk away.



- 3 Read Results**  
When notified by the dock, remove the cassette and read the test results.



Just a simple nasal swab swished in our optimized buffer starts the process.



No sample prep. Simply dispense the buffer into the cassette, close the lid and walk away.



The Dock notifies you when the test is complete.



Sample of molecular "visual read" results.

Company Information:

Mesa Biotech Inc.

6190 Cornerstone Court East, Suite 220

San Diego, CA 92121, USA

Contact: Steven Sepulveda, V.P. Global BD & Channel Management

Tel.: +858-800-4929

Email: [ssepulveda@mesabiotech.com](mailto:ssepulveda@mesabiotech.com)

Web: [www.mesabiotech.com](http://www.mesabiotech.com)

NEURAL ANALYTICS INC.

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**Neural Analytics, Inc.** is an LA-based medical device company that is addressing a global unmet need for immediate and non-invasive diagnosis of brain disorders, including stroke, dementia and trauma. The company was formed in 2013 and has been cultivating its cutting-edge technology for the past 5 years. Neural Analytics is an agile and energetic workplace, staffed by a growing, high-performing team.



Seeking: Distributors throughout the EU that are involved in the brain health market, specifically stroke, traumatic brain injury & dementia. Experience in the TCD market is a huge plus.

Company Information:

Neural Analytics, Inc.

2440 Sepulveda Blvd

Los Angeles, CA 90064, USA

Contact: Jake Roussos, Sales Associate

Tel.: +1-310-367-6001

Email: [jake@neuralanalytics.com](mailto:jake@neuralanalytics.com)

Web: [www.neuralanalytics.com](http://www.neuralanalytics.com)

PSIBANDS

# PsiBands®

## Drug-Free Wrist Bands for the Relief of Nausea

**Psi Bands** are a medical device for the relief of nausea due to morning sickness/pregnancy, chemotherapy, motion/travel sickness, and anesthesia. FDA-cleared and CE Certified, Psi Bands are a class 1 medical device in the USA & the EU. Psi Bands are acupressure wrists bands. Acupressure is a form of ancient Chinese medicine that has been around for more than 5,000 years. Acupressure is embraced by western society because it's effective, affordable and drug free. Double blind randomized clinical studies support the use of acupressure for the relief of nausea and vomiting. Manufacturer is ISO 13-485 & ISO 9001 certified.



- Waterproof—shower, snorkel, sail, wash dishes without soggy wrist bands
- Adjustable for personalized comfort and fit; stays on the Nei-Kuan acupressure point, the point clinically proven to relieve nausea; thus efficacious (i.e. doesn't slip/slide up/down the wrists)
- Sanitary-Easy to clean with a damp cloth
- Fashionable & Multi-Purpose – with opportunity to build the basket size due to multiple purchases since the bands are multi-purpose (i.e. pregnancy, chemo, motion/travel, & anesthesia) and come in multiple colors
- Affordable
- Natural and drug free

Company Information:

Psi Bands

510 Lighthouse Ave.

Pacific Grove, CA 93950, USA

Contact: Romy Taormina, CEO

Tel.: +1-831-373-7712

Email: [info@psibands.com](mailto:info@psibands.com)

Web: [www.psibands.com](http://www.psibands.com)

## QUANTIMETRIX CORPORATION



**Quantimetrix**  
laboratory solutions made simple™

2005 Manhattan Beach Boulevard  
Redondo Beach, California 90278  
USA

**tel** +1 (310) 536 0006

**fax** +1 (310) 536 8977

**web** [quantimetrix.com](http://quantimetrix.com)

Our Quality Management System complies with the FDA Quality System Regulations (QSRs), ISO9001-2015 (Canadian Medical Devices regulations) and is ISO 13485:2016 certified. Our products are compliant with 98/79/EC – the European Union's In Vitro Diagnostic Medical Device Directive.

#### Main products

Liquid Laboratory Quality Controls

Lipoprint® Lipoprotein Subfractions Testing System

#### Our company

Quantimetrix designs, develops, & manufactures laboratory quality products at our headquarters in Redondo Beach, California. We're leaders in the field of liquid-stable quality control products, having pioneered these innovations more than 40 years ago. Our world-class portfolio improves the efficiency & reliability of laboratory testing & patient care.

Quantimetrix customers come from hospitals, doctors' offices, reference labs, & research facilities. We have created a synergistic relationship with our customers through support, feedback, & collaboration. Staying connected with our customers provides valuable insight and guidance for our own research & development – resulting in products with a positive impact for all stakeholders.

Quantimetrix will partner with you to create custom solutions to meet your exacting specifications. Our breadth of experience in working with multi-analyte formulations in a variety of base matrices including urine, serum, plasma, whole blood, sweat, synovial and cerebrospinal fluids makes Quantimetrix the perfect partner for all of your OEM projects.

#### Available Now!

**Dipper** POCT® Urinalysis Dipstick Control is a revolutionary single-use liquid control with extraordinary room temperature stability of 3 months and 3 years refrigerated from date of manufacture. The stability exceeds that of all other urinalysis controls currently on the market, formulated with native ketones and made with a simulated human urine matrix. The unique pouch design allows users to visually verify full immersion of the dipstick, minimizes the risk of contamination and reduces the volume required for testing. **Dipper** POCT is designed for use in every testing environment including: central labs, reference labs, nursing stations, and doctors' offices.

**CHROMASCOPICS**® Urinalysis Control with Microscopics, is specifically designed for Siemens Clinitek Novus, Atellica UAS 800, Atellica 1500 AUS analyzers, Siemens urinalysis reagent strips, and Siemens Microalbumin 2.



**USA CEO Center MEDICA 2017**

Hall 16 | Booth C 04

Company Information:

Quantimetrix Corporation

2005 Manhattan Beach Blvd.

Redondo Beach, CA 90278, USA

Contact: Birgit Lilligren, International Sales Representative

Tel.: +1-310-536-0006

Fax: +1-310-536-9977

Email: [blilligren@quantimetrix.com](mailto:blilligren@quantimetrix.com)

Web: [www.quantimetrix.com](http://www.quantimetrix.com)

RIVANNA MEDICAL LLC

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# RIVANNA®



Accuro® by RIVANNA® is an easy-to-use spinal navigation device that improves the safety, speed, and efficiency of epidural and spinal anesthesia.



**Company Information:**

Rivanna Medical, LLC

107 E. Water St.

Charlottesville, VA 22902, USA

Contact: Ellen Martin, Administrative Assistant

Tel.: +1-800-645-7508

Fax: +1-434-483-5720

Email: [emartin@rivannamedical.com](mailto:emartin@rivannamedical.com)

Web: [www.rivannamedical.com](http://www.rivannamedical.com)

SHUKLA MEDICAL, INC.



“

...You have no idea how much we love your products!

*They truly make our challenges in the OR manageable, and we don't dread revision surgeries now we look forward to them!*

I absolutely believe in your products, and have told so many people about them. We appreciate you guys so much!!

”

Kathleen Smith PAC  
Peachtree Orthopedics  
Atlanta, GA

Shukla Medical is an orthopedic instrument manufacturer dedicated to pioneering truly universal orthopedic implant removal solutions from head to toe. Shukla Medical offers comprehensive orthopedic revision tools, including the Xtract-All® Screw system for broken & stripped screw removal and dedicated systems for hip, knee, IM nail, & spinal implant removal.

Call 888-4-SHUKLA or email [CS@ShuklaMedical.com](mailto:CS@ShuklaMedical.com) for more information about the Xtract-All® Spine and other Xtract-All® systems from Shukla Medical.

**Company Information:**

Shukla Medical, Inc.

3800 Sheen Drive

Saint Petersburg, FL 33709, USA

Contact: Nitin Chawla, Product Manager

Tel.: +1-727-626-2770

Fax: +1-727-626-2770

Email: [tradeshows@shuklamedical.com](mailto:tradeshows@shuklamedical.com)

Web: [www.shuklamedical.com](http://www.shuklamedical.com)

SOCLEAN INC.

SoClean.



## The world's first **automated** CPAP cleaner and sanitizer.

### Changing the CPAP Experience

SoClean Inc. is the creator of the world's first automated CPAP cleaner and sanitizer, an innovative device that naturally sanitizes CPAP equipment without the need for disassembly, water or harsh chemicals. It's the safer, healthier way to breathe cleaner and have a better CPAP experience.

### Our Vision and Mission

SoClean Inc. is committed to improving the lives of individuals with obstructive sleep apnea (OSA) and other sleep disorders. As a global leader in sleep apnea cleaning solutions, we're constantly innovating to serve the ever-growing needs of the sleep apnea community in an ethical and progressive manner.

Visit [soclean.com/support/soclean-lab-results](http://soclean.com/support/soclean-lab-results) for the independent lab test results.

12 Vose Farm Road | Peterborough, NH 03458  
[soclean.com](http://soclean.com) | Email: [info@soclean.com](mailto:info@soclean.com)

Company Information:

SoClean Inc.

12 Vose Farm Road

Peterborough, NH 03458, USA

Contact: Jens Speil

Email: [jspeil@soclean.com](mailto:jspeil@soclean.com)

Web: [www.soclean.com](http://www.soclean.com)

THE BREWER COMPANY

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# Brewer



Founded in 1947, the Brewer Company manufactures a full line of exam tables and medical seating designed to increase safety, efficiency and comfort for both patients and clinicians. Driven to improve the exam experience, Brewer's exam and procedure table lines

offer low wheelchair accessible heights, higher weight capacities and advanced safety features. Plus, you get peace of mind with Brewer's industry-leading three year warranty.



**Company Information:**

The Brewer Company  
N88 W13901 Main Street Suite 100  
Menomonee Falls, WI 53051, USA  
Contact: Luke Lauderback  
Tel.: +1-262-251-2332  
Fax: +1-262-251-2332

Email: [llauderback@brewercompany.com](mailto:llauderback@brewercompany.com)

Web: [www.brewercompany.com](http://www.brewercompany.com)

TZ MEDICAL, INC.



# TZ Medical

Sparked by your ideas



**TZ Medical, Inc.** manufactures a variety of products used across several therapeutic areas of the hospital. TZ Medical's hemostasis line features topical hemostasis pads, radial bands, femoral clamps and compression discs, as well as the brand new ARC radial hemostasis device for use following radial sheath removal.

Our Comfort Zone line includes several products designed for the Cardiac Catheterization/EP/ Interventional Radiology Lab which help position patients, optimize procedural access and increase patient and staff safety. We manufacture a full range of multifunction defibrillation electrodes available in a variety of configurations (adult, pediatric, sterile, radiotransparent, etc.) with direct connections to all major defibrillator brands.

TZ Medical offers best in class ECG monitoring devices which are incorporated in OEM monitoring platforms and distributed globally to cardiac care and service providers. Products are designed for use in ECG Monitoring systems as well as Mobile Cardiac Telemetry platforms rendered in client and Web based solutions.

Seeking: Qualified distributors with extensive experience and strong customer networks in the EU. It is not necessary for a potential partner to carry our full range of products; it is more important to us to find established distributors with complimentary products and call points in:

- Cardiac Cath Lab / Angiography
- Interventional Radiology
- Electrophysiology
- Operating Room
- Telemetry
- Cardiology
- Cardiac service providers and end users of cardiac monitoring systems



Company Information:

TZ Medical, Inc.

17750 SW Upper Boones Ferry Road, #150

Portland, OR 97224, USA

Contact: Ian Giammanco, GM Intl. Distribution

Tel.: +1-503-639-0282

Fax: +1-503-639-0239

Email: [iang@tzmedical.com](mailto:iang@tzmedical.com)

[www.tzmedical.com](http://www.tzmedical.com)

WEAVER AND COMPANY

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# WEAVER

and company



## **Nuprep® Skin Prep Gel**

Weaver and Company's Nuprep® Skin Prep Gel is used to lightly abrade the electrode site prior to the electrode being put in place. Proper skin preparation at the electrode site is a crucial step to achieving quality tracings. Nuprep® effectively lowers skin impedance by stripping away the top layer of dead skin cells, removing any perspiration or previously applied skin lotion. The mild abrasive formula of Nuprep® improves conductivity and helps achieve maximum efficiency and improved tracings with any monitoring machine. Nuprep® eliminates problems such as diaphoresis and unwanted artifacts.

## **Ten20®Conductive Paste**

Weaver and Company's Ten20®Conductive Adhesive Paste is used to keep monitoring electrodes in place particularly on the head. Ten20® contains the right balance of adhesiveness and conductivity to allow the electrodes to remain in place while maximizing the

transmittance of electrical signals. Ten20® has a non-drying formula making it very easy for post-test cleanup. A quick rinse with warm water is all that is required to remove Ten20® from hair without the need for harsh chemicals.

**Target: New Distributors**

Weaver and Company is looking for a small, select number of new distributors in different countries, who would carry our products in stock and deliver exceptional customer service and immediate fulfillment of orders. Weaver and Company is a registered U.S. Medical Device manufacturer and our products, Nuprep ®Skin Prep Gel and Ten20® Conductive paste are Class II in the US and Class I in Europe. Both products are very well known in the Neurology, Cardiology, and Sleep diagnostic arenas. Many hospitals and private clinics use these products every day for cardiac rehabilitation monitoring, EEG and ECG exams, stress tests and Holter monitoring.

For more information, please contact us at:

[sales@weaverandcompany.com](mailto:sales@weaverandcompany.com) or visit

<http://www.weaverandcompany.com/find-a-distributor.html>

to see if your location may be a good fit.

**Company Information:**

Weaver and Company

565 Nucla Way, Unit B

Aurora, CO 80011, USA

Contact: International Sales

Tel.: +1-303-366-1804

Fax: +1-303-367-5118

Email: [sales@weaverandcompany.com](mailto:sales@weaverandcompany.com)

Web: [www.weaverandcompany.com](http://www.weaverandcompany.com)

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