



NEWS RELEASE

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TWO SOUTHERN CALIFORNIA FIRMS HONORED BY CONGRESSMAN ED ROYCE FOR MILLION DOLLAR EXPORT ACHIEVEMENTS

ROWLAND HEIGHTS, CA, TODAY – Congressman Ed Royce and the U.S. Commercial Service recognizes Astrophysics Inc. of City of Industry, CA and Maxxess Systems Inc. of Yorba Linda, CA with Export Achievement Certificates to commend the companies' continued global success and economic impact on the local community.



From left: Jason Sproule, Tatyana Aguirre (both from U.S. Commercial Service), Mark Zayek (from Astrophysics), Congressman Ed Royce, Richard Swanson (U.S. Commercial Service)

Astrophysics Inc. provides security screening solutions for aviation, air cargo, military, law enforcement and other mission-critical applications, for the detection of weapons, explosives and contraband. Astrophysics Inc. connected to the U.S. Commercial Service to resolve a multimillion dollar contractual issue with a client in India. The U.S. Commercial Service staff in India worked to reopen lines of communication and resolve issues between Astrophysics Inc. and the India based buyer.

“We are delighted to be awarded an Export Achievement Certificate - it is a testament to our company’s dedication to deliver high-tech, American-made security scanners to customers across the globe,” said Francois Zayek, Founder. “We are also

grateful for our relationship with U.S. Commercial Service, and we look forward to continuing our partnership with the Commercial Service to increase our exports around the world.”

Maxxess Systems Inc. specializes in security management solutions and technologies designed to transform the way businesses approach and implement security. Recently, Maxxess Systems Inc. reported over \$900,000 in export tenders stemming from a Safety & Security Trade Mission to Saudi and Kuwait and the company’s participation as a U.S. delegate to the I3S Infrastructure Security Business Forum 2017.



“The trade mission, we attended with the U.S. Commercial Service, was a great platform for promoting our company’s solutions to the Kingdom of Saudi Arabia (KSA),” said Lee

Copland, EMEA Managing Director for Maxxess Systems. “We had more interaction with high-level prospects than we would have searching on our own for three years. Hence, mission accomplished!”

From left: Jason Sproule, Tatyana Aguirre (both from U.S. Commercial Service), John Finamore (from Maxxess Systems), Congressman Ed Royce, Richard Swanson (U.S. Commercial Service)

Medium-sized businesses play a key role in placing “Made in America” products in international markets, with 98 percent of U.S. exporting companies having fewer than 500 employees. Additionally, maintaining and increasing America’s economic stance is vital to national security.

The U.S. Commercial Service helps firms sell to foreign markets by:

- Identifying key market opportunities for export ready businesses;
- Connecting and matching overseas buyers and opportunities to local companies;
- Identifying and arranging meetings with potential foreign partners and qualified distributors;
- Aiding with trade dispute resolution.

“We’re here to work hand-in-hand with local firms to assess their export potential and provide solutions that make their goals of operating internationally a reality,” said Jim Mayfield, director of U.S. Commercial Service Orange County. “Our local office can connect local firms to our network of trade specialists in more than 75 countries.”

Exporters, like Astrophysics Inc. and Maxxess Systems Inc., supported 706,969 jobs in California in 2015 and contributed to the \$163.6 billion in goods exports from California.

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The U.S. Commercial Service is the trade promotion arm of the U.S. Department of Commerce’s International Trade Administration. We have trade professionals in over 100 U.S. cities and more than 75 countries to help U.S. companies get started in exporting or increase sales to new global markets.