



U.S. COMMERCIAL SERVICE Liaison Office to the Asian Development Bank

Our Mission:

The U.S. Commercial Service Liaison Office to the Asian Development Bank (CS ADB) is part of the U.S. Commercial Service's global network of export development offices. Our mission is to help U.S. firms pursue business opportunities in 45 ADB developing member countries. CS ADB also works with U.S. private sector sponsors to explore ADB's private sector funding and guarantee operations. U.S. firms are eligible to bid on all ADB-funded procurement and consulting opportunities. From 2012 to 2016, U.S. firms won more than \$1 billion in contract awards.

ADB business opportunities occur principally in these sectors:

- **Transportation** (sustainable and safe transport systems: road, rail, port projects)
- **Energy** (energy efficiency and clean energy: electric power, oil & gas and renewable energy; transmission and distribution)
- **Information and Communication Technology** (e-development: e-governance)
- **Water Supply and Urban Development** (green cities; water supply, wastewater treatment; affordable housing)
- **Environment** (green growth; environmental and disaster resilience management)
- **Education and Training** (secondary, higher, technical and vocational education; skills training)
- **Financial Services** (financial inclusion: banking; SME development)
- **Agriculture and Natural Resources** (food security; cold chain; conservation)
- **Healthcare and Nutrition** (universal coverage: health infrastructure and systems)

Our Services:

- **Market Research:** Project reporting on planned and approved ADB technical consulting contracts, project loans; public tenders generated from ADB assistance. Market Briefs: Summaries of ADB lending programs for countries and selected sectors. Market Briefs can be accessed and ordered through our website: <http://www.export.gov/adb/tradeleads/index.asp>.
- **Counseling:** Guidance to U.S. firms on ADB procedures and opportunities; strategies for effective approaches.
- **Key Contacts:** Assistance with "Business Facilitation" meetings; targeted presentations by U.S. firms to key ADB project managers.
- **Trade Events:** ADB Business Opportunities Seminars in the United States and Asia; complementary events surrounding ADB sector/business events.
- **Advocacy:** Provide U.S. Government advocacy on behalf of U.S. firms to support transparent competition.

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