



Registration is now open for the

VIETNAM-U.S. DEFENSE INDUSTRY SYMPOSIUM

May 11-13, 2016
Hanoi, Vietnam

The U.S. Embassy in Hanoi and the Vietnam Ministry of National Defense, are organizing a Vietnam-U.S. Defense Industry Promotion Symposium, which will provide those U.S. firms seeking to do business with the Vietnamese defense industry the opportunity to explore products, ideas and solutions. The event, focused on maritime security and awareness, will also allow U.S. participants the opportunity to meet directly with relevant agencies and departments to better understand their mid to long-term requirements. In addition, it will also demonstrate their capabilities and generate an open discussion on topics of central interest to the development of Vietnam's maritime defense sector. U.S. firms will meet with senior decision makers from the U.S. and Vietnam Ministry of National Defense and its procurement companies. Participating in the symposium will allow your company to:

- Hear from MND officials and procurement firms about current capabilities and anticipated defense and security project needs;
- Meet privately with attending delegates during pre-arranged one-on-one matchmaking sessions;
- Participate in site visits organized in cooperation with the Ministry of National Defense (May 13, which is day 2 of the symposium).

This conference is expected to feature the following subjects, which are of interest to both MND and businesses:

- Marine Sonar
- Radar
- Boats and vessels
- Anti-Submarine Warfare (ASW)
- Communication Systems
- Surface Surveillance
- Dive and underwater equipment
- Unmanned Aerial Systems (UAS)
- Port Security and Defense Systems
- Maritime Law Enforcement Equipment
- Aviation – Rotary and Fixed Wing
- Airplane parts and services
- Underwater Unmanned Systems (UUS)
- Cyber Security Hardware and Software

The symposium and matchmaking session offer a tremendous opportunity to connect with senior defense sector decision makers and other U.S. technology and service providers to forge strong, long-term partnerships for future project implementation. Last year's symposium included MND participation from:

- Technical Defense Department General (DG)
- Industry Defense DG
- Custom DG
- Vietnam Air Defense and Air Force (ADAF)
- Vietnam Coast Guard
- Vietnam Border Guard
- Vietnam People's Navy
- Planning and Investment DG
- Foreign Relations DG
- Information Technology DG
- Defense Technical Institute
- Directorates for Fisheries, Ministry of Agriculture and Rural Development
- Defense Technology Institute
- MND procurement companies
- Private VN companies

Conference Registration

1) [For individual attendee](#)

- Registration includes participation in the May 12 conference and a May 11 country briefing by US Embassy personnel to better understand this developing market.

Total cost: \$150

To register for individual attendee, click [here](#).



2) *For Company participation*

- Registration fee will include entry for two representatives, and company will be provided a table-top and product literature display area in the vestibule.
- Each registered company will be offered at least four pre-arranged one-on-one matchmaking sessions with defense agencies or defense procurement firms.
- Each registered company can participate in a site visit, with locations to be organized in cooperation with the Ministry of National Defense (May 13).
- Each registered company can participate in an in-country briefing by US Embassy personnel to better understand this developing market.

Total cost: \$2,000

To register for company participation, click [here](#).

Registration Deadline

Registration and recruitment will conclude not later than **April 25, 2016**.

For More Information

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