



**MAEBC**  
**MARBC**

Mid-Atlantic - Eurasia Business Council

Mid-Atlantic - Russia Business Council



**Mid-Atlantic - Eurasia Business Council** is pleased to invite you to its *Doing Business in Eurasia seminar series* that will be taking place throughout 2016 in Pennsylvania, New Jersey, Delaware, Maryland, and New York. The next seminar organized by the Mid-Atlantic - Eurasia Business Council and World Trade Center Harrisburg will be held at the Harrisburg Regional Chamber and CREDC in Harrisburg, Pennsylvania on **March 22, 2016**. The following seminar organized by the Mid-Atlantic - Eurasia Business Council and World Trade Center Delaware will be held at the New Castle County Chamber of Commerce in Delaware on **March 23, 2016**.

The **Doing Business in Eurasia** seminar series address emerging business opportunities for foreign companies and discuss legal and regulatory environment in Eurasian countries, including Eurasian Economic Union and Eastern Europe. Particular attention will be given to countries-members of the Eurasian Economic Union that was formally established on January 1, 2015 and has become a rapidly expanding market covering more than 183 million people. Seminars will present recent developments in Russia, Belarus, and devote special attention to business environment of Kazakhstan, which became the newest member of the World Trade Organization on November 30, 2015. Keynote presentation for the **Doing Business in Eurasia** seminars will be given by Ulf Schneider, Founder and Managing Partner of SCHNEIDER GROUP.



\*SCHNEIDER GROUP has offices in Russia, Belarus, Ukraine, Kazakhstan, Poland, and Germany and provides consulting services to Western companies with a major focus on practical support in such areas as Legal Entity Set-Up, Accounting Outsourcing, Import, Internal Audit /Due Diligence, IT, Interim Management, Taxation and ERP-Setup.

**For further details about the Doing Business in Eurasia seminar series,**  
**please contact Val Kogan, Mid-Atlantic - Eurasia Business Council by phone: (484) 467-7444,**  
**email: [val@ma-rbc.org](mailto:val@ma-rbc.org), or visit the MAEBC/MARBC website at: <http://www.ma-rbc.org>.**

*Since 1994, Mid-Atlantic - Eurasia Business Council (MAEBC/MARBC) works to foster business relations between the U.S. Mid-Atlantic region and Eurasia, while cultivating mutual appreciation of political, economic, cultural, and educational interests. The goal of MAEBC/MARBC is to enable companies based in the U.S. Mid-Atlantic region to enhance their positions in Eurasia and to attract Eurasian businesses to the U.S. Mid-Atlantic region.*

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**WORLD TRADE CENTER  
DELAWARE**



**MAEBC**  
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Mid-Atlantic - Eurasia Business Council

Mid-Atlantic - Russia Business Council

*Roundtable:*  
**DOING BUSINESS IN EURASIA**

**Wednesday, March 23, 2016**

Keynote Speaker:

*Ulf Schneider*

**SCHNEIDER GROUP**

Founder & Managing Partner

Moscow, Russia



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**Introducing the Panel of Speakers:**

- ◆ Ulf Schneider, Founder and Managing Partner, Schneider Group
- ◆ Richard Harrison, Chief Scientific Officer, Discovery Science Advisor, IP & Science, Thomson Reuters
- ◆ Elena Liaskovskai, Director, International Tax Desk - Central and Eastern Europe and Russia, PwC
- ◆ Robert Elsas, Regional Manager, Office of International Trade, U.S. Small Business Administration
- ◆ Christopher Yochim, Chairman, Delaware BioScience Association

**WHEN:**

Wednesday  
March 23, 2016  
8:30 AM – 10:30 AM

**WHERE:**

New Castle County  
Chamber of Commerce,  
12 Penns Way, New Castle, Delaware

**COST:**

WTC/MAEBC/MARBC Members: free  
Partner Organizations: free  
Non-Members: \$50

**Register:** <http://www.wtcde.com/events/Roundtable-Doing-Business-in-Eurasia--129/details>

**Hosted by:**



**Supporting Partners:**



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Chambers of Commerce  
Deutsch-Amerikanische  
Handelskammern



*This seminar is part of a series provided across the region  
by Mid-Atlantic - Eurasia Business Council and SCHNEIDER GROUP*