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USA CEO Center MEDICA 2015

Messe Düsseldorf | Hall 16 | Booth C 04
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November 16, 2015

Dear U.S. Exhibitor:

Welcome to Medica 2015 and to Dusseldorf! We hope that you enjoy your time here and that the show is highly productive for your company.

International trade specialists from our U.S. Commercial Service offices in Embassies in Europe and around the world are here to meet with you and help you do business during the show. As regional marketing experts in the medical technology field, they are prepared to discuss multi-market global strategies for your products, as well as offer customized and responsive solutions to your business needs, including the promotion of your products to foreign buyers. The U.S. Commercial Service, in offices across America and at U.S. Embassies and Consulates around the world, uses its global network of international trade specialists to open up new markets for U.S. companies and level the playing field for American products and services.

Some of the many things we can do for you:

- Provide you with market intelligence and expertise, to help you target and develop markets for your products and services;
- Help you create strategic, multi-market trade promotion plans, and help you navigate global business challenges and opportunities from beginning to end;
- Provide you with cost-effective matchmaking programs and services to connect you with the right partners and prospects;
- Advocate directly in markets, on your behalf, to help you gain market access and help your products and services compete.

U.S. Commercial Service international trade specialists can be reached during Medica 2015 through **Hall 16, Booth C04**, and through our USA Pavilion Lounges in Halls 3 and 16.

Once again, welcome to Medica 2015! We're here to help, and we look forward to working with you.



With best regards,

A handwritten signature in black ink that reads "D. Tasharski".

Dale Tasharski

Minister-Counselor for Commercial Affairs
U.S. Embassy Berlin



Dear International Visitor,

Welcome to the CEO Pavilion at Medica 2015!

The United States of America has some of the most innovative healthcare technology companies in the world. Breakthrough research, disruptive approaches, efficient processes, and new ways of looking at healthcare are hallmarks of American products and services. This is a fast changing, complex industry, and U.S. technology is always there to answer the latest challenge, provide the newest devices, and develop solutions to make the world a healthier place. Buyers from around the world come to Medica knowing they will find the best technology the U.S. has to offer.



The U.S. Commercial Service's Global Healthcare Team wants to partner with you as you expand to new global markets. We have programs at major trade events to help you find opportunities and meet partners. Our team of locally-based professionals and internationally-based specialists provide timely market insight and customized programs give you the tools needed for success. Connect with us through upcoming trade events, trade missions, buyer programs, and conferences, listed on our website: <http://export.gov/industry/health/>. You can also sign up for event alerts through our newsletter, follow us on Twitter, and connect with us on LinkedIn, so you'll always have the latest information.

Thanks for joining the CEO Pavilion at Medica 2015 and we hope to see you again soon!

Sincerely,

A handwritten signature in black ink that reads "September Secrist".

September Secrist

Director of Global Healthcare Programs

Creating Jobs and Improving Lives through American Exports

THE U.S. COMMERCIAL SERVICE — YOUR GLOBAL BUSINESS PARTNER

The U.S. Commercial Service, the global business solutions unit of the U.S. Department of Commerce (www.export.gov), can help your business compete and win in the global marketplace. We are a worldwide network of 1800 employees in over 100 Export Assistance centers throughout the U.S. and in 150 offices in 70 countries – representing more than 96% of the world market for exports.

The Gold Key Matching Service

A custom-tailored service, which arranges one-on-one appointments with carefully selected potential business partners in a targeted export market. In Germany, the Gold Key fee covers all the preparation and arrangements of up to five appointments.

International Partner Search

Similar to our Gold Key, the IPS is a fee-based service which delivers detailed company information on prescreened potential partners that have expressed an interest in your company's products and services. You then follow up with the contacts we provide.

Select USA

The United States is "open for business." The USA is the premier location for new business investment, tops among all countries. To learn more about investment opportunities and our next Select USA Summit, see www.selectusa.commerce.gov.

International Company Profile

Provides affordable, fast credit checks and background information on potential international buyers;

Business Counseling

Is available at no cost to U.S. businesses, exhibitors or visitors to Germany. For more information on these and other services, come and visit us in the USA CEO Center in Hall 16, C 04.

On-Stop-Shop for the World's Medical Marketplace

<http://export.gov/industry/health/index.asp>

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AJW TECHNOLOGY CONSULTANTS, INC.



AJW TECHNOLOGY
CONSULTANTS, INC.

Since its founding in 1999, AJW Technology Consultants has developed a client base of over 400 companies from around the globe, serving anywhere between 100-150 clients in a given year. We offer a wide range of services to the medical device, pharmaceutical, and biologics industries. The core business centered around Quality Management and Regulatory compliance activities for medical devices, with a focus on building mutually-beneficial client relationships and sustained growth primarily through word-of-mouth referrals. Since 2011, the company has increasingly concentrated on developing a more comprehensive offering for client companies. In sum, this has led to the founding of several new affiliate companies offering services ranging from clinical trials to the development of electronic quality management systems.

Today, we have offices in the US, Australia, New Zealand, India and the United Kingdom providing in-country representation and regulatory agency submissions. Additionally we have 'Channel Partners' providing similar services in Latin America and Central America. While quality and regulatory compliance are still a significant part of the business, extensive internal expertise is supplemented by a solid network of diverse subject matter experts, enabling our team to provide a full suite of development and commercialization services to clients. Our team provides alignment between the numerous strategic planning and operational activities required prior to, during, and following product launch. Our expertise supports the product life cycle and covers activities ranging from 'Early Development' (engineering, design, clinical testing, regulatory strategy, quality systems, due diligence) to 'Late Stage Support' (contract manufacturing, marketing intelligence, reimbursement strategy, clinical studies, and distribution). AJW Technology Consultants is well positioned to offer end-to-end solutions for your product development efforts.

- Design Engineering / Pre-clinical services: CAD, 3D Modeling, design history file support, risk management, software development, human factors engineering, sterilization validation, biocompatibility evaluation, UDI, labeling design;

- Clinical strategy and trial management: protocol development, statistical analysis, medical writing, clinical evaluation, human factors, trial monitoring, data management;
- Regulatory strategy: FDA, Health Canada, CE Mark, TGA ARTG, global device registrations, post market surveillance, merger and acquisition due diligence, access to former US FDA staff;
- Quality management: ISO systems registration, FDA Inspection preparation, internal and supplier audits, contract manufacturer selection;
- Reimbursement strategy: coverage consensus planning, reimbursement code identification, outcomes data, payment;
- Marketing and Distribution strategy: 40+ global distribution partners, market research, product sales, new product launch.

Company Information:

AJW Technology Consultants, Inc.

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Email: wardjp@ajwtech.com

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AMSINO INTERNATIONAL, INC.

AMSINO
Advancing Healthcare Worldwide®

AMSafe® Medication Delivery Systems	AMSure® Urological Care	AMSure® Enteral Feeding Systems
		
Surgicare Waste Fluid Management Systems		
RECEPTAL® Suction Canister and Liner System	AMSure® Suction Tubing & Yankauers	EZE-VAC® Suction Canister System
		

Established in 1993 in California, USA, Amsino develops, manufactures and markets medical products that help improve the safety and effectiveness of patient care under a portfolio of recognized Amsino brands. It operates several U.S. FDA qualified manufacturing and R&D facilities in China, as well as sales and marketing operations in California, U.S. with a total headcount of approximately 2,000.

Amsino is a global leading provider of disposable medical devices in the following product categories: 1. Waste Fluid Management Systems, 2. Medication Delivery Systems, 3. Urological Care, 4. Enteral Nutrition Delivery Systems, and 5. Respiratory Therapy.

Amsino has developed over the past 22 years a compelling business model and in 2014, acquired global product rights for the Receptal® Suction Product Line, to further enhance our offerings in waste fluid management.

Amsino's business model features:

- ✓ Five complete medical product categories under globally recognized brands of *AMSure*®, *AMSure Ag*®, *AMSure HG*®, *AMSafe*®, *AMSafe-3*®, *RECEPTAL*®, *EZE-VAC*® etc., featuring infection control and patient safety
- ✓ The owner of substantial FDA, CE, and SFDA approvals and 40 issued patents
- ✓ Vertical integration from design/ manufacturing (FDA audited sites)/ product marketing/ regulatory approval/ channel management/distribution to deliver a compelling set of unit economics when we achieve scale
- ✓ A global network of distribution partners supported by Amsino's product sales & marketing teams in North America and Asia

Company Information:

Amsino International Inc.

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AXELGAARD MANUFACTURING CO. LTD



Axelgaard Manufacturing Co. Ltd is a vertically integrated manufacturer of Hydrogels, Neurostimulation Electrodes, Sensing Electrodes, Transdermal Drug Delivery Electrodes, and Surgical Grounding Pads. In addition, our hydrogels provide the optimum performance available for mobile health and mobile fitness device to skin interfaces.

Since being founded in 1985, Axelgaard Manufacturing Co. Ltd. has specialized in innovative products that are globally recognized as being the best in technical design and quality performance. We receive this recognition because of our dedication to quality backed up by complete in-house technical engineering support, as well as advanced converting and design capabilities. Further recognition of our forward thinking and creative problem solving comes with having been awarded 54 U.S. patents most with corresponding foreign patents. These intellectual properties cover Hydrogels and finished devices for multiple medical and non-medical applications.

Our many OEM partners rely on us to be an integral part of their design team utilizing our extensive experience in our own product development successes and our understanding of how to turn market requirements into products.

We are currently working with companies around the globe, assisting with their skin interface requirements for Mobile Health and Mobile Fitness devices. We specialize in custom Hydrogel formulations to match the design goals of the customer, and because of our capabilities in every area of development and manufacturing, we receive many requests to provide a turnkey product.

Axelgaard Manufacturing offers custom labeled products in addition to the various well known company brand names including: PALS®, StimTrode™, ValuTrode® and UltraStim® Neurostimulation Electrodes, Ionto480® Transdermal Drug Delivery Electrodes, Little PALS® Sensing Electrodes, MultiStick® Hydrogel and DermaFlow® Hydrogel.

Company Information:

Axelgaard Manufacturing Co., Ltd.

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Fax: +1-760-723-2356

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Web: www.axelgaard.com

www.palsclinicalsupport.com

BLACKROCK MICROSYSTEMS EUROPE



Blackrock Microsystems develops, manufactures and sells electrodes, electronics, software and surgical tools for use in the fields of:

- Neuroscience
- Neural Engineering
- Neuroprosthetics

Our systems are the foundation for new generations of implants that can treat a variety of neurologically related diseases of the central and peripheral nervous system. These include, for example, the first fully implantable electrophysiological Cereplex I sensor system as well as neural implants that are inserted in patients in certain areas of the brain. They can replace faulty brain or nervous system functions and correct dysfunctions.

Company Information:

Blackrock Microsystems GmbH
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30625 Hannover, Germany

Contact: Julia Oentrich, Marketing & PR Manager Europe

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Email: julia@blackrockmicro.eu

Web: www.blackrockmicro.eu

Brownmed, Inc.



Celebrating its 50th anniversary, Brownmed is a leader in manufacturing products aimed at improving the quality of life for patients. Whether the goal is to protect casts, bandages and IV lines from water, relieve the pain and suffering from arthritis or plantar fasciitis, or to facilitate the bond between mother and baby, all of our products are designed with one goal in mind: Improving Life is Our Passion!

The well-respected product lines include the innovative – and original – SEAL-TIGHT® cast, bandage and wound care moisture protectors; the historically strong-selling Plastalume® finger, hand, arm and leg splints; the comfortable WrisTimer® carpal tunnel supports; and the practical Soft Stride® shoe inserts. An exciting focus on heel pain treatment includes the re-branded Nice Stretch® night splints for plantar fasciitis, including Nice Stretch® Original, Nice Stretch® 90, Nice Stretch® X, Nice Stretch® X Lite, Nice Stretch® Dorsal and Nice Stretch® Sleeve– as well as Heel Hugger® and Sol Step®. IMAK® RSI products for repetitive strain injuries, IMAK® Compression designed to help reduce swelling, improve circulation and provide warmth for conditions like arthritis and IMAK® Ergo products offer ideal ergonomic comfort. Polar Ice® products offer cold therapy for post-surgical rehab or injuries. A new addition in 2015 includes mother baby products from NüRoo® which consist of a carrier facilitating skin to skin kangaroo care, a practical and fashionable nursing scarf and a '3 sizes in 1' swaddle.

Today Brownmed manufactures and sells more than 130 products to a worldwide market of which Brownmed has Distribution relationships with. Brownmed has been awarded 24 patents with 11 pending with the US Patent Office. Brownmed also has 25 registered trademarks.

Brownmed is an ISO 9001:2008-certified manufacturer, and its products have the CE Marking, as well as FDA and SFDA approval. It provides distributors solid marketing support, including posters, brochures, web site contacts, sales data, marketing research, trade show leads, web-based training and unparalleled customer support. Brownmed seeks additional quality distributors to join its team of professionals and to help continue its impressive sales growth over the past 50 years.

Brownmed is searching for quality distributors with medical – especially orthopaedic splints and softgoods – sales experience and now those with Maternity and baby knowledge, skill and capability. Most distributors operate using their country to define sales borders. Brownmed's products can be sold at both the retail level and at the medical professional – and tender offer – level. The best-performing distributors sell in Europe to the hospitals, clinics and doctors and supplement this effort with retail sales calls. Therefore, a strong familiarity with and experience in selling to doctors is a good indicator of future success.

The exciting addition of NüRoo Products for Mother and Baby has opened up a whole new channel of distribution for Brownmed. These products, although present in alternative forms, are fast sellers in the medical environment, especially at Maternity Wards, baby boutiques and new mother retail stores.

Brownmed does operate in several countries with multiple distributors of different products. Brownmed is also searching for quality medical product distributors in Austria, Spain, Italy, Poland, Czech Republic, Russia, Argentina, Uruguay, Brazil, Venezuela, Japan and Kuwait.

Company Information:

Brownmed, Inc.

(Manufacturing)

1300 Lundberg Drive West
Spirit Lake, Iowa 51360

Sales Offices

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Kansas City, MO 64111

Executive Offices

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Boston, MA 02210

Contact: Nancy Kennedy, Director International Sales

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Fax: +1-816-581-7005

E-Mail: nancy.kennedy@brownmed.com

Web: www.brownmed.com

CASE MEDICAL



Case Medical, Inc. manufactures a complementary system of products for instrument processing for Sterile Processing and the Operating Room. Case Medical's universal sterilization containers and trays are compatible with all devices and sterilization modalities. The company also provides case carts for transport of sets, instrument chemistries for the ultimate in decontamination, and a proprietary software system for asset management of surgical resources.

The company has designed, developed, and manufactured its products under its roof in New Jersey, USA, for over 23 years. Recognized by the U.S. Environmental Protection Agency as a 2015 Formulator-Manufacturer of the Year, Case Medical holds FDA 510k for all of its products. Furthermore, its instrument chemistries have been recognized for effectiveness and sustainability and has a partnership with the EPA under the SAFER CHOICE label.

Case Medical, Inc. provides products for every step in the decontamination process. SteriTite universal sealed containers provide the ultimate in instrument transportation and protection, MediTray baskets and inserts safely and securely hold delicate instrument sets, and Case Solutions and SuperNova instrument chemistries include pH neutral, multi-enzymatic cleaners proven to be more effective than existing alkaline cleaners.

Not only are Case Medical's products innovatively designed for quality, best practices in infection control, and sustainability, but have been validated in independent laboratories to meet all ISO and FDA requirements, and have the CE mark for global distribution.

Company Information:

Case Medical

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Web: www.casemed.com

CENTURION MEDICAL PRODUCTS



Centurion Medical Products has been known for designing and delivering innovative products that increase clinician efficiency and improve patient care. SorbaView SHIELD® Securement Systems, Compass™ pressure monitoring technologies, FlexView® airway intubation and SnagFree® surgical instruments are a few examples of the many Centurion products that streamline care and reduce costs. This year, Centurion is also seeking kitters to assemble kits using Centurion medical device components.

Company Information:

Centurion Medical Products

100 Centurion Way

Williamston, Michigan 48895

Contacts: Lori Rowe, Trade Show Coordinator

Tel.: +1-517-546-5400

Fax: +1-517-546-9388

Email: LRowe@centurionmp.com

Web: www.centurionmp.com

CINCINNATI SUB-ZERO



Cincinnati Sub-Zero develops and manufactures patient temperature management systems for healthcare professionals. The line of products includes therapeutic heat therapy and cold therapy units along with a complete line of warming blankets and cooling blankets for body temperature regulation and hyper/hypothermia treatment.

Cincinnati Sub-Zero seeks distributors particularly in Denmark, Finland, Sweden, Norway and a few other select countries in Europe.

Company Information:

Cincinnati Sub-Zero
12011 Mosteller Road
Cincinnati, Ohio 45241

Contact: Allison D. Doviak, Marketing Manager

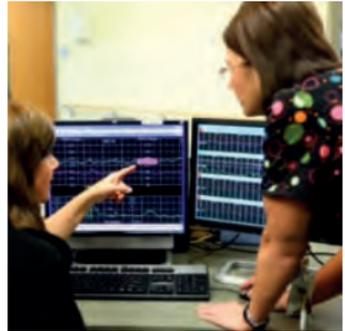
Tel: +1-513-772-8810

Fax: +1-513-772-9119

Email: adoviak@cszinc.com

Web: www.cszmedical.com

CLINICAL COMPUTER SYSTEMS, INC. - OBIX



The OBIX® Perinatal Data System is a comprehensive, computerized system for central, bedside, and remote electronic fetal monitoring. It includes archiving, point-of-care charting, single-click management reports, and Internet-based physician access. The OBIX system offers enterprise-wide perinatal data access by interfacing with other hospital systems, enterprise-wide charting solutions, and document repositories. OBIX's exclusive E-Tools for EFM assessment provide decision support that helps clinicians improve their practice & promote patient safety in EFM.

Clinical Computer Systems, Inc. (CCSI) is continually looking to improve our product in the healthcare market. We are committed to the development of the OBIX system based upon solutions that incorporate changes in technology, regulations, and are consistent with standards in the obstetrical department to support hospitals' strategic initiatives.

Company Information:

Clinical Computer Systems, Inc.
715 Tollgate Rd., Suite H
Elgin, IL 60123-9331

Contact: Elizabeth Hobson, Marketing Specialist

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Fax: +1-847-622-0880

Email: liz.hobson@obix.com

Web: www.obix.com

CRYOPEN, INC.



Cervical Cryosurgery Without Cryogenic Gases Or Liquids

CryoPen's Cryosurgical Cervical Cancer Treatment System is a unique solution for the world's cervical cancer problem. When cervical abnormalities are detected, cryosurgery is one of the best and most convenient treatment modalities. The availability of cryogenic gases for classic cryosurgery is limited, especially in developing countries. CryoPen's Cervical Cancer Treatment System can make a difference in areas that are underserved by gas delivery. The CryoPen does not require any cryogenic gases, only electricity or battery power. The CryoPen has been approved by the US FDA for use on CIN 1, 2 and 3 lesions. These lesions are the most common cervical abnormalities detected before invasive cancer spreads. The CryoPen is simple and safe to use for any level of medical provider. With encouragement from the US National Cancer Institute, Pink Ribbon Red Ribbon, Basic Health International and other thought leaders, CryoPen is in the process of refining the current US system to be more suited for low to middle income countries (LMIC's). The new system will be rugged, portable and more reasonably priced to suit the needs of cervical treatment in such needed areas. Greater access to cryotherapy treatments could mean fewer deaths from cervical cancer. CryoPen's Cervical Cancer Treatment System offers the ability to provide cervical cryosurgery treatments in underserved nations, potentially saving tens of thousands of lives where the incidence and mortality due to cervical cancer is high.

CryoPen would welcome discussions with distributors and Ministers of Health from areas interested in starting or expanding in the cervical cancer women's health area.

Company Information:

CryoPen, Inc.

76144 Hwy 1081

Covington, LA 70435

Contact: Dr. Mike Haas

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Fax: 1-985-892-8063

Email: mike@cryopen.com

Web: www.cryopen.com

DYMEDIX DIAGNOSTICS



The Dymedix Difference

Dymedix Diagnostics Inc. sleep sensors provide peace of mind for sleep specialists and patients alike. Since 1998, we have focused on ADVANCING the SCIENCE of SLEEP™ by designing the most innovative diagnostic sleep sensors and electrodes for sleep studies. Our patented PVDF technology provides accurate, reliable and consistent PSG data with the least amount of testing procedure disruption.

Dymedix Diagnostics offers neonate, pediatric, and adult sized clinical PSG sensors. Dymedix' patented PVDF Airflow Sensor measures changes in pressure and temperature simultaneously to accurately detect BOTH, apneas and hypopneas, with one sensor. Our PVDF reusable effort belts are accurate, reliable and have a two year warranty resulting in significant operational savings for sleep testing programs. NEW disposable PVDF effort belts are now available as well. Our sensors meet the American Academy of Sleep Medicine technical specifications.

Company Information:

Dymedix Diagnostics

5985 Rice Creek Parkway

Shoreview, Minnesota 55126

Contact: Ralph Gersscheid VP of Sales & Business Development

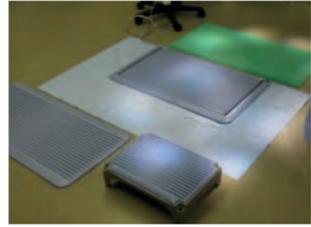
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Web: www.dymedix.com

FLAGSHIP SURGICAL, LLC



FLAGSHIP SURGICAL provides state-of-the-art Surgical Matting & safety products designed to promote comfort, manage fluids and ensure a more ergonomic work environment for those performing surgery: The Surgical Mat™, The Mini Mat™, The Suctioner™, The Smooth Mat™, The Rx1 Mat™, The Mini Mat™, Safe Cord™ Floor Strip, The RX Office Mat™, Dri-Safe™ Absorbent Pads & Fluid Disk™ (patented & patent pending).

FLAGSHIP SURGICAL prides itself on providing comfortable, safe and economical surgical and office Matting products engineered to ensure a more focused and comfortable surgical experience for surgeons, nurses and OR technicians. **The Suctioner™** (patent pending), our newest product offering, is the only anti-microbial, disposable surgical mat of its kind incorporating powerful suction capability along with our unique anti-fatigue properties! Used in many major medical institutions, **The Suctioner™** will help shorten room turnover times between surgeries and increase productivity, while also providing protection from cross-contamination with its anti-microbial aspect. Additionally, **The Suctioner™** will reduce the need for laundry on the floor to absorb fluids, an often unnoticed and significant surgical expense in every OR. Our other Operating Room and Office safety products are also state-of-the-art and will provide significant benefits to all who use them.

Company Information:

Flagship Surgical, LLC
16 Mt. Bethel Road, Suite 313
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Contact: David Siegel, CEO
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Fax: +1-888-711-1909

Email: info@flagshipsurgical.com

Web: www.flagshipsurgical.com

JACE SYSTEMS



Orthopedic Rehabilitation Specialists

JACE Systems is a recognized leader in the design and manufacture of continuous passive motion equipment (CPM) for patients recovering from orthopedic surgery. Our devices enable patients to begin their post operative rehabilitation immediately after surgery. Our Continuous Passive Motion (CPM) systems are designed to reduce pain, reduce edema and improve range of motion following orthopedic surgery. Our CPM systems have demonstrated the ability to reduce hospital stay and reduce the overall cost of care by allowing ongoing treatment and support in the home. We specialize in both Upper (UE) and Lower (LE) Extremity CPM systems. Our H 440 Hand CPM and W 550 Wrist CPM along with our TriStim (NMES) is the most clinically advanced UE systems available.

JACE Systems is a fully licensed FDA GMP manufacturing facility operated under ISO 9001 and ISO 13485 guidelines. Our products are also recognized with the European Union CE Mark. Founded in 1989, we are located in Cherry Hill, New Jersey. We have a fully dedicated sales and service center located in Muelheim, Germany. We are also recognized by Japan as certified foreign medical device manufacturer.

Company Information:

JACE Systems
5 Rockhill Road Suite 2
Cherry Hill, New Jersey 08003
Contact: Thomas Zieser, President & CEO
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PEPIN MANUFACTURING, INC.



Pepin Manufacturing, Inc.: Pepin Manufacturing Inc., is ISO 13485 Certified, CE Marked, and Registered with Health Canada with over 25 years' experience in the electrotherapy market. PMI uses its technical knowledge to create the highest quality electrodes and other medical devices using only the best materials and most advanced processes.

Primary Products for Promotion at Medica:

- **AdvanTrode TENS Electrodes;** High Performance electrodes that utilize a uniquely-applied conductive pure silver layering system and specially designed pure copper lead wires with dispersive lug heads to achieve 100% electrical dispersion and conductivity to maximize patient comfort and treatment results.
Target Market... Medical distributors that specialize in physical therapy and pain management.
- **Chest Seals;** an advanced occlusive dressing designed to treat open chest wounds. They are specifically designed with a medical grade hydrogel adhesive strong enough to adhere to skin that is exposed to blood, sweat, hair, sand or water.
Target Market... Military, 1st responders, hospitals & EMT's.

- **Custom Converting & Fabrication:** Pepin Manufacturing Inc. is a custom converting and fabricator serving the medical, industrial, consumer, aerospace and defense industries. PMI specializes in precision die cutting, slitting, laminating, printing, packaging, special fabrications and assembly. PMI carries an ISO 13485 Certification and manufactures according to its customer's tight tolerances & specifications.

Target Market... Companies looking for a manufacture to make high quality products and sub-assemblies according to their design and specifications.

Company Information

Pepin Manufacturing, Inc.

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PTS DIAGNOSTICS



PTS Diagnostics is an innovative point-of-care medical device manufacturer that partners with clinicians to provide information that helps improve the health of patients. The company's name represents the three pillars upon which it has built its long-term success: People, Technology and Service.

The company's CardioChek® family of products, which quickly measure patients' cholesterol (lipids) and glucose results, have screened over 120 million patients worldwide. The A1CNow® product line provides ongoing chronic disease management by monitoring A1C results.

PTS Diagnostics designs, manufacturers, and markets products for distribution in more than 120 countries around the world. More information is available at www.ptsdiagnostics.com

Company Information

PTS Diagnostics
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Indianapolis, IN 46268
Tel: 1-317-870-5610

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Email: ahileman@ptsdiagnostics.com
Web: www.ptsdiagnostics.com

The Puerto Rico Advantage: Lowest labor costs of any U.S. region,
Superior facilities at low rates, Pre-qualified foreign trade zones,
Mature supply chain

If you're considering establishing, expanding or relocating your
company, we look forward to meet and share with you why Puerto
Rico is a smart move for business.

Company Information:

Puerto Rico Industrial Development Company (PRIDCO)

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San Juan, PR 00936-2350

Tel.: +1- 787-759-757

Contact: Ernesto Rodríguez, Chief Business Development Officer

Email: ernesto.rodriguez@pridco.pr.gov

Website: www.pridco.com

REGULATORY COMPLIANCE ASSOCIATES INC.

REGULATORY COMPLIANCE ASSOCIATES® INC.

WELLNESS FOR BUSINESS®

Regulatory Compliance Associates® Inc. (RCA) provides worldwide services for the resolution of compliance, quality, product development, technical and regulatory challenges. We understand the complexities of running a life science business. Our backgrounds include every facet of R&D, operations, regulatory affairs, quality and manufacturing. We work on the front lines with our clients to help them thrive in a highly regulated industry. Founded in 2000, we are headquartered in southeast Wisconsin with offices in Florida and Warsaw, Poland. As your partners, we can negotiate the potential minefield of regulatory compliance with insight, hindsight, and the clear advantage of our unique expertise and experience.

RCA helps life science companies in the medical device, biotech and pharmaceutical industries including animal health, nutraceuticals and telemedicine/mHealth. Our client base spans Fortune 100 multinationals, private equity and law firms seeking technical expertise for their clients, family-owned enterprises, companies with proprietary products considering expansion or acquisition, domestic and international companies expanding to new geographic markets or seeking local assistance.

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RESEARCH AND DIAGNOSTIC ANTIBODIES



R&D Antibodies' K-1600 PliNOSa® EIA test for plasma inducible Nitric Oxide Synthase (iNOS) is a first-in-class test for detecting very early the onset of the sepsis pathology. The PliNOSa® test is intended for use in conjunction with other laboratory findings and clinical indications to aid in the management of patients at risk of becoming septic. Those patients should be assessed using the PliNOSa® test, and the test results used as an aid in predicting the onset of sepsis, severe sepsis, or septic shock within 72 hours from the time of the PliNOSa® test. The K-1600 kit is based upon a double monoclonal antibody sandwich enzyme immunoassay (EIA) with a chemiluminescent readout and is formatted as a 96-well strip plate. The assay can be run manually or on common automated and semi-automated platforms. Our objectives for Medica 2015 include discussions with potential distributors for the K-1600 product in Western Europe and other territories. Our go-to-market plan for the EU targets Germany for the initial launch of the CE marked product by the end of 2015 with product roll-out occurring in the UK, France, Italy and Spain during 2016.

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RPS DIAGNOSTICS



RPS Diagnostics is an emerging developer, manufacturer and marketer of rapid, point-of-care diagnostic tests. RPS products bridge the gap between current clinical practice and standard of care, helping physicians provide the best possible patient management while acting as good stewards of therapeutic resources. Founded in 2004, RPS's innovative and patented technology platform facilitates the development of a spectrum of cost-effective tests to support the rapid diagnosis of patients with infectious diseases and inflammatory conditions. RPS tests have high sensitivity and specificity, and can be easily performed by a clinician or their staff without extensive training or additional equipment.

RPS has CE mark on a new and innovative product, FebriDx, for which we are seeking qualified distribution partners in Europe. Qualified distributors should have the following characteristics:

- An established business in a European country with a well-trained sales force
- Experience in selling point-of-care and infectious disease diagnostic products to physicians, pharmacists, and other customers (market-dependent) who utilize point of care tests
- Strong marketing support, including the ability to create and execute product launch plans and connect with key thought leaders in target markets

FebriDx is a rapid, point-of-care, dual-biomarker test that uses a fingerstick blood sample to help identify and differentiate a clinically significant immune response to acute respiratory infection, as well as differentiate viral from bacterial cause of infection. FebriDx detects elevated levels of Myxovirus resistance A (MxA) – an intracellular protein that becomes elevated in the presence of acute viral infection and C-reactive protein (CRP) – an acute-phase inflammatory protein that is elevated in the presence of bacterial infection.

FebriDx is not antigen-specific; it has the ability to differentiate colonization from true infection at the point of care, which cannot be achieved by PCR, cell culture, and antigen-specific tests. The ability of FebriDx to rapidly and accurately identify contagious patients may help prevent the spread of infection as well as facilitate targeted therapeutic interventions for a patient, helping to reduce unnecessary antibiotic prescriptions, and the resulting antibiotic resistance, allergic reactions, or adverse events.

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SLEEPRIGHT – SPLINTEK



Splintek Inc., founded in 1996, is a privately held innovation-driven company, with a clinical heritage, based in Kansas City, MO, USA. Splintek owns, manufactures, markets, and distributes high quality Rx and OTC healthcare products under the SleepRight® brand name. The SleepRight® healthcare product line includes dental guards, tongue cleaners, nasal breathe aids, intra-nasal vapor inhalers, and Sport intra-nasal breathe aid to enhance athletic performance. Total USA-based manufacturing and packaging is in an FDA inspected and registered facility. Sustainability initiative – In 2014, Splintek converted facilities to solar power. 70% of energy consumption comes from solar electric sources, lessening the overall carbon footprint. Aggressive marketer – supporting innovative healthcare products for retailers, professionals, and consumers with powerful awareness campaigns. Complete in-house design, marketing capability, offering country-specific packaging.

The **SleepRight No-Boil Dental Guard (#1 NO BOIL Dental Guard in the USA)** was designed by a specialist in dentistry to protect teeth and dental work from clenching and grinding, also known as bruxism. It is adjustable to fit all sizes, without the inconvenience of boiling water and molding hot plastic. NO BOIL dental guards eliminate burning and chemical leaching risks associated with overheating boil and bite dental guards. It is an inexpensive alternative to lab-made dental guards from the dentist's office. It is of the most durable and comfortable dental guard available. There are four models including the Dura-Comfort, Slim-Comfort, Secure-Comfort, and Select.

The **SleepRight Tongue Cleaner** removes odor-causing bacteria and plaque build-up from the tongue, which freshens breath and enhances taste. The comfortable scoop features a radius that glides behind the cleaning edge, gently relieving pressure on the tongue. It offers dual edges for two levels of deep cleaning. Patented design provides firm cleaning pressure that is not flimsy, and does not scrape the tongue, naturally reducing the gag reflex. The handle includes a travel kit compartment for organizing items such as floss picks, disposable toothbrush, or lip balm.

The **SleepRight Intra-Nasal Breathe Aid** is a drug-free solution to help relieve nasal congestion, reduce snoring, and open a deviated septum, without the use of chemical adhesive nasal strips. This patented device features flexible flares which gently expand your nasal passages to significantly increase airflow, while forming to the shape of your nose for custom comfort. It is reusable for up to 15 days/nights.

The **SleepRight Intra-Nasal Vapor Inhaler** helps increase airflow with the added benefit of soothing menthol vapors. Breakthrough breathe aid technology opens the nose to increase airflow, while vapor crystals deliver sustained-release, soothing menthol. The non-medicated vapor crystals contain camphor, menthol, and eucalyptus. Each Vapor Inhaler is reusable for up to 10 days/nights of continuous soothing vapors. The SleepRight Vapor Inhaler can be a beneficial treatment for Upper Airway Resistance Syndrome (UARS) and is currently being evaluated in clinical trial.

The **SleepRight SPORT Intra-Nasal Breathe Aid** helps increase airflow while performing non-contact sports. The flexible flares gently expand nasal airways, increasing oxygen intake and air volume. Reusable, ready-to-use, and drug free, it's perfect for the sports enthusiast looking for a drug free and comfortable method to improve performance.

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WEAVER AND COMPANY

WEAVER
and company



NuPrep Skin Prep Gel is an abrasive gel that strips away dry skin, oils and lotions from the electrode site with minimum patient discomfort. NuPrep keeps electrodes grounded to the patient, reduces skin impedance and eliminates artifact, giving quality tracings, first time every time.

Nuprep Skin Prep Gel virtually eliminates problems such as diaphoresis and unwanted artifacts.

Typical uses for Nuprep are: Audiology, Cardiac catheter monitoring, Cardiac rehabilitation monitoring, ECG telemetry, EEG exams, Evoked potential procedures, Holter monitoring, Sleep tests, and Stress tests.

Ten20 Conductive Paste holds electrodes in place so there is no need to disrupt a test to reattach electrodes. This reliable paste will conduct the signal that the technologist/technician is relying on for clear results.

Ten20 contains the right balance of adhesiveness and conductivity, enabling the electrodes to remain in place while allowing the transmittance of electrical signals.

Expert technologists and technicians throughout the world rely on the optimal balance of adhesiveness and conductivity of Ten20 paste. Apply the electrode using Ten20, and it will remain in place until it is removed. Ten20's washable, non-drying formula makes it very easy to clean up. Simply wash with warm water to remove; no harsh chemicals are required.

For use in neuromonitoring procedures in conjunction with non-gelled neurodiagnostic electrodes, e.g.: EEG exams, evoked potential procedures, PSG, MSLT procedures, sleep studies.

Company Information:

Weaver and Company

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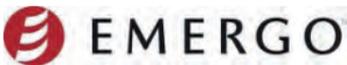
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