



US COMMERCIAL SERVICE

Marine Technology Team

QUARTERLY NEWSLETTER – Summer 2016

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1. News:

- a. **Arctic Sea Ice Sheds Weight in May:** Arctic sea ice hit a record low in May 2016 as scientists discovered the first-ever link between melting ice in Greenland and a phenomenon known to warm the area faster than the rest of the Northern Hemisphere. Read more at: <http://www.marinetechologynews.com/news/arctic-sheds-weight-533954>.
- b. **Container Shipping Prices Still Short of Previous Levels:** Although container shipping spot rates should be more stable through the rest of the year, presuming carriers have ended their rate war, the average rates in 2016 are expected to be lower than last year, according to shipping consultancy Drewry. Read more at: <http://worldmaritimeneews.com/archives/194693/drewry-container-shipping-rates-still-short-of-previous-levels/>.
- c. **Port of NY & NJ Will Be Big Ship-Ready by End of 2017:** The Port of New York and New Jersey will be able to handle 14,000 TEU vessels (the largest ships that will be able to pass through the upgraded Panama Canal) toward the end of 2017, officials at the Port Authority of New York and New Jersey confirmed. The ports of Los Angeles and Long Beach are also currently big ship ready. Read more at: <http://worldmaritimeneews.com/archives/194621/port-of-ny-nj-will-be-big-ship-ready-by-end-of-2017/>.

2. Upcoming Marine Tech Related Events:

SMM Hamburg - Hamburg, Germany (September 6-9, 2016)

SMM Hamburg is the world-leading fair of the maritime economy. The show is focused on shipbuilding, machinery and marine technology. The conference also offers a wide variety of conferences, symposia and workshops that focus on the Maritime Industry. For more information, visit: <http://www.smm-hamburg.com/en/>.

OCEANS 2016 – Monterey, California (September 19-22, 2016)

The Marine Technology Society and the Oceanic Engineering Society of the IEEE cosponsor a joint annual conference and exposition on ocean science, engineering, and policy. The OCEANS conference covers four days. One day for tutorials and three for approx. 500 technical papers and 150 -200 exhibits. For more information, visit: http://www.ieee.org/conferences_events/conferences/conferencedetails/index.html?Conf_ID=31204.

IBEX – Tampa, Florida (October 4-6, 2016)

The world's leading technical boat-building showcase, IBEX delivers a unique forum where the marine industry can do business, share ideas, and accelerate new product development. For more information, visit: <http://www.ibexshow.com/>.

7th Annual Blue Tech & Blue Economy Summit – San Diego, California (November 9-10, 2016)

This event will be hosted by The Maritime Alliance. For more information, or to register for the event, visit: <http://themaritimealliance.org/2015/02/7th-annual-blue-tech-blue-economy-summit/>.

METS 2016 – Amsterdam, The Netherlands (November 15-17, 2016)

The Marine Equipment Trade Show (METS) is the biggest and best-attended business-to-business leisure marine equipment show in the world! METS draws more than 19,000 visitors annually. Attendees include yacht and boat builders, naval architects, repair yards, distributors, captains, marina developers and equipment manufacturers from around the world, who return year after year because they know METS is the most comprehensive show of its kind. For more information, visit: <http://www.metstrade.com/>.

**Oceanology North America - San Diego, California (February 14-16, 2017)**

The first Oceanology to take place in North America, the trade show will be a leading forum where industry, academia and government can share knowledge and connect with the marine science and ocean technology communities. This show is being sponsored by The Maritime Alliance. For more information, visit: <http://www.oceanologyinternationalnorthamerica.com/>.

Ocean Business 2017 – Southampton, United Kingdom (April 4-10, 2017)

Ocean Business is a hands-on ocean technology exhibition and training forum. The event incorporates an international ocean technology exhibition running in parallel with live demonstration and training sessions, Offshore Survey: a technical conference and Ocean Careers: an interactive careers event. For more information, visit: <http://www.oceanbusiness.com/>.

OCEANS 2017 – Aberdeen, Scotland (June 19-22, 2017)

Papers on ocean technology, exhibits from ocean equipment and service suppliers, student posters and student poster competition, tutorials on ocean technology, workshops and town hall meetings on policy and governmental process. For more information, visit: http://www.ieee.org/conferences_events/conferences/conferencedetails/index.html?Conf_ID=35253.

OCEANS 2017 – Anchorage, Alaska (September 17-21, 2017)

Papers on ocean technology, exhibits from ocean equipment and service suppliers, student posters and student poster competition, tutorials on ocean technology, workshops and town hall meetings on policy and governmental process. For more information, visit: http://www.ieee.org/conferences_events/conferences/conferencedetails/index.html?Conf_ID=35122.

3. Trade Leads from Overseas:

Australia – DMS Maritime Pty Ltd is constructing a vessel that will be 156 metres long; 23,800 tonnes and will be built by Damen at its Galati, Romania facility. It is scheduled to be commissioned in May 2020. Intending suppliers can register their interest at the following website: <http://www.icebreaker.icn.org.au/>. There is more information on the project and an indication that industry briefings on the project will be held June/July at various locations in Australia Hobart, Adelaide and Melbourne. Please contact Doug Hartley, CS-Canberra, at Doug.Hartley@trade.gov for more information.

United Kingdom – The UK Royal Navy has issued a tender for maritime interdiction boats. The tender calls for the production and in-service support of up to thirty-six boats (10 firm with an option for an additional 26) to be produced over a five year period and to be supported for up to two years following the in-service date of the last craft. More information on this opportunity is available at the following website: <http://www.contracts.mod.uk/>. You must register on the site in order to respond. The deadline for expression of interest is July 28th. Please contact PJ Menner, CS-London, at PJ.Menner@trade.gov for more information.

Canada – Various Canadian tenders for U.S. companies in the Marine sector are available at the LinkedIn Group: “Canadian Tender Alerts for U.S. Firms (Defense Aerospace/Marine/Maritime Focus)” or directly through <http://www.buyandsell.gc.ca/>. For more information, contact Luz Betancur at luz.betancur@trade.gov.

4. CS Strategic Partners and Useful Resources:**• Marine Technology Society (MTS):**

MTS is an organization that aims to give members of academia, government and industry a common forum for the exchange of information and ideas. Its mission is to facilitate a broader understanding of the relevance of marine technology to wider global issues, and to promote related educational programs. <https://www.mtsociety.org/>

• National Marine Manufacturers Association (NMMA):

NMMA is dedicated to advocating for and promoting the strength of marine manufacturing, the sales and service networks of its members, and the boating lifestyle. It represents the industry on public policy issues, assists the industry in improving customer satisfaction, and produces the trade event IBEX, among others. <http://www.nmma.org/default.aspx>

• The Maritime Alliance (TMA):

The mission of TMA is "Promoting Blue Tech & Blue Jobs". The non-profit is a cluster organizer for the San Diego maritime technology community and fosters maritime business and technology innovation through collaboration around the U.S. and the world. <http://themaritimealliance.org/>

• American Association of Port Authorities (AAPA):

The mission of American Association of Port Authorities is to educate stakeholders, provide services, and advocate policies that strengthen the ability of member seaports to serve their global customers and create economic and social value for their communities. <http://www.aapa-ports.org/index.cfm>

If you want more information about ITA's Marine Technology Team, please visit our site: <http://www.export.gov/%5C/industry/marine/index.asp>.