



# Asian Development Bank Liaison Office INTERNATIONAL MARKET INSIGHTS

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## ASIA & PACIFIC: INTERNATIONAL MARKET INSIGHTS

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This International Market Insight (IMI) is a compilation of development projects funded by the Asian Development Bank (ADB). It is distributed monthly to alert U.S. firms to consulting and other procurement opportunities resulting from ADB loan projects, technical assistance (TA) and grants. In 2015, ADB provided \$15.45 billion for loans, \$365 million for grants and \$141 million for TA.<sup>1</sup> This IMI can be your firm's link to these opportunities.

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<sup>1</sup> *Statement of the Asian Development Bank's Operations in 2015*

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## I. PROJECT LIST BY SECTOR

Country	Projects	ADB Assistance
<b>Note: Click on the project title for full details.</b>		
<b>AGRICULTURE and NATURAL RESOURCES SECTOR</b>		
China	<a href="#">Shandong Groundwater Protection Project</a>	Approved loan
India	<a href="#">Climate Adaptation in Vennar Subbasin in Cauvery Delta Project</a>	Approved loan
<b>ENVIRONMENT SECTOR</b>		
Bangladesh	<a href="#">Dhaka Water Supply Network Improvement</a>	Loan
China	<a href="#">Henan Hebi Qihe River Environmental Improvement and Ecological Conservation Project: Gender Action Plan</a>	Loan
Philippines	<a href="#">Angat Water Transmission Improvement Project</a>	Loan
<b>INDUSTRY, FINANCE, and OTHER SECTORS</b>		
Bangladesh	<a href="#">Second Small and Medium-Sized Enterprise Development Project</a>	Loan
China	<a href="#">Study of the Belt and Road Initiative</a>	TA
China	<a href="#">Strategies for Involving Social Organizations in Social Assistance</a>	TA
Mongolia	<a href="#">Regional Improvement of Border Services</a>	Loan
Uzbekistan	<a href="#">Small Business Finance Project</a>	TA
<b>TRANSPORTATION and COMMUNICATIONS SECTOR</b>		
Bangladesh	<a href="#">Rural Infrastructure Maintenance Program</a>	Loan
Bhutan	<a href="#">Air Transport Connectivity Enhancement Project-Additional Financing</a>	Grant
India	<a href="#">Uttar Pradesh Major District Roads Improvement Project</a>	Loan
India	<a href="#">Bihar New Ganga Bridge Project</a>	Loan
India	<a href="#">Bihar New Ganga Bridge Project</a>	TA
Kazakhstan	<a href="#">Karachi Bus Rapid Transit Project</a>	Proposed Loan
Mongolia	<a href="#">Intelligent Transport Systems Development for Mongolia</a>	TA
Pakistan	<a href="#">Post-Flood National Highways Rehabilitation Project</a>	Loan
Pakistan	<a href="#">National Motorway M-4 Gojra–Shorkot–Khanewal Section Project - Additional Financing</a>	Loan; Grant
Solomon Islands	<a href="#">Sustainable Transport Infrastructure Improvement Program</a>	Loan; TA
Solomon Islands	<a href="#">Strengthening Solomon Islands' Maritime Safety and Establishing the Solomon Islands Maritime Safety Authority</a>	TA
Vietnam	<a href="#">Greater Mekong Subregion Ben Luc–Long Thanh Expressway Project – Tranche 2</a>	Loan
Vietnam	<a href="#">Second GMS Southern Coastal Corridor Project</a>	Proposed Loan
<b>URBAN DEVELOPMENT SECTOR</b>		
Mongolia	<a href="#">Southeast Gobi Urban and Border Town Development Project — Additional Financing</a>	Loan; TA
Philippines	<a href="#">Water District Development Sector Project</a>	Loan; TA; Grant

## II. LOANS

NOTE: Please click on the project title to access full project information.

### BANGLADESH

#### A. Second Small and Medium-Sized Enterprise Development Project

**Loan No.** : 3367  
**Project No.** : 36200-023  
**Amount (US \$ million)** : 202.00 Million  
**Executing Agency** : Bank and Financial Institutions Division-MOF  
**Sector** : Finance  
**Sector** : Small and medium enterprise finance and leasing

Responsible ADB Officer: Peter Marro, South Asia Department Public Management, Financial Sector and Trade Division, SARD

Status: ADB Board approved on 19 January 2016.

Description: Accelerating growth and reducing poverty, income inequality and regional disparity are the overarching goals of the current development paradigm in Bangladesh. Development of small and medium-sized enterprises (SMEs) is envisaged as a key element in this development strategy as noted in the 6th Five-Year Plan (FY2011 2015) of the Government of Bangladesh (GOB). For achieving double digit economic growth, promoting the development of the SME sector is considered critical.

#### Business Opportunities

- Procurement: The capacity of procurement and anticorruption policies of BB and SMEF, as well as the PFIs, and to monitor the subprojects would have to be reviewed to determine any potential governance risks for the project.

Procurement plan: <http://www.adb.org/projects/36200-023/main#project-pds>

#### B. Dhaka Water Supply Network Improvement

**Loan No.** : 3397  
**Project No.** : 47254-003  
**Amount (US \$ million)** : 275  
**Executing Agency** : Dhaka Water Supply and Sewerage Authority  
**Sector** : Water and other urban infrastructure and services - Urban water supply

Responsible ADB Officer: Akira Matsunaga, South Asia Department, Urban Development and Water Division

Status: ADB Board approved on 24 June 2016.

Description: The proposed project aims to improve the water supply system in the country's capital, Dhaka, by making it more reliable, sustainable, and climate-resilient. It will consolidate and enhance the gains made in the efficiency of the water distribution network achieved under two ongoing Asian Development Bank (ADB) projects, and improve the service delivery and the capacity of the Dhaka Water Supply and Sewerage Authority (DWASA).

#### Business Opportunities

- **Consulting Services:** Consulting firms and nongovernmental organizations will be engaged in accordance with ADB's Guidelines on the Use of Consultants (2013, as amended from time to time). The packages will be: (i) Design, Management, and Supervision (DMS) consultant; (ii) Capacity Building for Sustainability (CBS) consultant, (iii) Project Development Facility (PDF) consultant; (iv) Nongovernment organization for Demand Management and Public Awareness Campaign; and (v) Nongovernment organization for Resettlement. Advance contracting will be undertaken for (i) and (v).
- **Procurement:** All procurement to be financed under the project will be carried out in accordance with ADB's Procurement Guidelines (2015, as amended from time to time). The major packages will consist of five packages of rehabilitation of distribution network for non-revenue water reduction in (i) zone-9; (ii) zone-2; (iii) zone-1; (iv) zone-3, 4, and 10; and (v) zone 7). Advance contracting will be undertaken for (i) and (iv).

Procurement plan: <http://www.adb.org/projects/47254-003/main#project-pds>

#### **C. Rural Infrastructure Maintenance Program**

**Loan No. : 6007**  
**Project No. : 47243-003**  
**Amount (US \$ million) : 2**  
**Executing Agency : Local Government Engineering Department**  
**Sector : Transport - Road transport (non-urban)**

Responsible ADB Officer: Randall Jones, South Asia Department, Environment, Natural Resources & Agriculture Division

Status: ADB Board approved on 7 June 2016.

Description: The proposed Rural Infrastructure Maintenance Program (RIMP) will focus on improving rural road rehabilitation and maintenance in selected districts of Bangladesh. The Asian Development Bank (ADB) will contribute to a \$1.2 billion rural road and bridge maintenance policy, and the Government of Bangladesh has requested project design advance (PDA) in the form of a loan to support preparatory activities for the RIMP.

There has been significant improvement in rural infrastructure in Bangladesh since the 1990s, however, rural connectivity remains weak which impedes physical and economic access. For example, only 40% of the rural population has access to all-weather roads, and around 33% of upazila and union roads and 84% of village roads remain unpaved. Improved economic growth has resulted in a rapid increase in road-based cargo transport in rural areas, which has aggravated poor rural road conditions. Over 40% of the rural road network is in poor condition and needs to be rehabilitated. Rehabilitation and maintenance budgets are insufficient, covering only 35% of needs, which has destabilized rural road networks. Weak construction and maintenance skills, overloading of vehicles, and extreme climate events have contributed to a significant rehabilitation and maintenance backlog. The rural road network, even under present climatic conditions, is seriously damaged during flooding and intense rainfall events.

#### Business Opportunities

- **Consulting Services:** An estimated 131 person-months (41 international, 90 national) of consulting services are required to (i) facilitate PDA project management and implementation, and (ii) strengthen the institutional and operational capacity of the executing agency. A consulting firm will be engaged using quality- and cost-based selection method with a quality:cost ratio of 90:10.

Procurement plan: <http://www.adb.org/projects/47243-003/main#project-pds>

## CHINA

### A. Henan Hebi Qihe River Environmental Improvement and Ecological Conservation Project: Gender Action Plan

**Project No.** : 47069-002  
**Amount (US \$ million)** : 150.00 million  
**Executing Agency** : Hebi City Government  
**Sector** : Agriculture, natural resources and rural development - Rural flood protection - Water-based natural resources management  
**Subsector** : Water and other urban infrastructure and services - Urban flood protection - Urban sewerage

Responsible ADB Officer: Alvin Lopez, East Asia Department, Environment, Natural Resources & Agriculture Division

Status: ADB Board approved in 29 June 2016.

Description: The Hebi city government (HCG) has been making various efforts on environmental improvement and ecological conservation in the Qihe River basin, including afforestation, WWTP construction and solid waste management. To address the issues described above, the HCG prepared various plans, including Master Plan for Hebi City Qihe River Ecological Areas for 2010 2020 and Hebi City Urban Flood and Waterlogging Control Plan for 2011 2020. The HCG requested the Asian Development Bank (ADB) to provide lending support to implement environmental improvement and ecological conservation in and around Qihe River by integrating key activities in the above-mentioned plans in a consistent manner and to support the city's effort in implementation of this pilot initiative on ecological civilization.

The project contributes to the PRC Government's goal of building a harmonious and prosperous society through environmentally sustainable growth and priorities of its upcoming Thirteenth Five-Year Plan. The decision of the Third Plenary Session of the 18th Central Committee of the Communist Party of the PRC which supports eco-civilization and establishment of a system to protect ecosystems. It also supports ADB's strategic priorities of the Midterm Review of Strategy 2020 and the Water Operational Plan, 2011 2020 to increase coverage and improved services for sanitation, and promote integrated water resources and river basin management.

The project design has incorporated lessons from other initiatives including previous ADB-financed projects and policy-oriented studies on IWRM, environmental and ecosystem improvement, wetland and lake management and restoration, and urban rural integration in the PRC. Major lessons include the need for: (i) an integrated approach including structural and nonstructural measures, (ii) community participation and increased public awareness, (iii) coordinated management of urban-rural planning, (iv) leadership and governance in environmental management, and (v) management and data information systems for IWRM decision making.

#### Business Opportunities

- Consulting Services: All consulting services will be engaged in accordance with ADB's Guidelines on the Use of Consultants (2013, as amended from time to time).
- Procurement: All ADB-financed procurement will be conducted following ADB's Procurement Guidelines (2015, as amended from time to time).

Procurement plan: <http://www.adb.org/projects/47069-002/main#project-pds>

## **B. Shandong Groundwater Protection Project**

**Project No.** : 47047-002  
**Amount (US \$ million)** : 150  
**Executing Agency** : Shandong Provincial Government, People's Republic of China  
**Sector** : Agriculture, natural resources and rural development  
**Subsector** : Rural flood protection - Rural water policy, institutional and capacity development - Water-based natural resources management

Responsible ADB Officer: Frank Radstake, East Asia Department, Environment, Natural Resources & Agriculture Division

Status: ADB Board approved on 29 June 2016.

Description The proposed loan for the Shandong Groundwater Protection Project will contribute to ensuring sustained groundwater supply for the agricultural sector in the Weifang-Zibo area. The project will serve as a demonstration of an integrated approach for environmental restoration of overexploited groundwater aquifers through improving allocation of water resources, retention of storm water, and rehabilitating the water environment. The project will protect groundwater quantity and quality in the area, safeguard a sustainable groundwater source for the agricultural sector, and contribute to improving food security in the PRC

### Business Opportunities

- **Consulting Services:** Consulting services will be required for (i) project management support, (ii) capacity development for water policy and conservation demonstration activities, and (iii) software development for the MIS in Huantai County. The outline terms of reference (TOR) for each of the three consulting services packages are described in section D.

The PMO will be responsible for engaging consultants. All consultants financed by ADB will be recruited according to ADB's Guidelines on the Use of Consultants (2013, as amended from time to time).

- **Procurement:** All procurement of goods and works will be undertaken in accordance with ADB's Procurement Guidelines (2015, as amended from time to time). Except as ADB may otherwise agree, the following process thresholds shall apply to procurement of goods and works.

Civil works contracts estimated to cost \$25 million and above, and contracts for goods estimated to cost \$3 million and above will be procured using international competitive bidding (ICB) procedures. Contracts for works and goods estimated to cost less than the ICB values but equal to \$100,001 and above will be procured through national competitive bidding (NCB). NCB will be conducted in accordance with the PRC Tendering and Bidding Law (2000), subject to modifications agreed with ADB. Contracts for goods and works estimated to cost less than the above NCB values will be procured using shopping procedures. The relevant sections of ADB's Anticorruption Policy (1998, as amended from time to time) will be included in all procurement documents and contracts.

For NCB, the first draft English language of the procurement documents (prequalification, bidding documents, and draft contract) should be submitted for ADB's approval regardless of the estimated contract amount. Subsequent procurements are subject to post review. All ICB

contracts are subject to prior review and ADB's approval of the procurement documents (bidding and contract) is required.

A procurement plan over the life of the project including the first 18-month procurement contract packages starting from July 2015 has been prepared and agreed with the PMO and the implementing agencies, which indicates procurement method, estimated costs of contracts, threshold and review procedures, goods, works, and consulting service contract packages, and NCB guidelines.

Procurement plan: <http://www.adb.org/projects/documents/prc-shandong-groundwater-protection-pp>

## INDIA

### A. Uttar Pradesh Major District Roads Improvement Project

**Loan No.** : 3386  
**Project No.** : 43574-025  
**Amount (US \$ million)** : 300  
**Executing Agency** : Public Works Department, Government of Uttar Pradesh  
**Sector** : Transport  
**Subsector** : Road transport (non-urban)

Responsible ADB Officer: Ravi Peri,

Status: ADB Board approved on 14 April 2016.

#### Business Opportunities

- **Consulting Services:** All consultants will be recruited according to ADB's Guidelines on the Use of Consultants.

Consulting services are required to facilitate project management and implementation. Construction Supervision Consultants (CSC) will be recruited, to be funded out of loan proceeds. Consulting firms will be engaged using the quality- and cost- based selection (QCBS) method with a standard quality:cost ratio of 80:20.

- **Procurement:** All consultants will be recruited in accordance with ADB's Guidelines on the Use of Consultants using quality- and cost-based selection. All civil works will be procured through national competitive bidding. E-procurement is essential for all works contracts in Uttar Pradesh, and will be used in this project. Goods and works will be procured following ADB's Procurement Guidelines.

Procurement plan: <http://www.adb.org/projects/43574-025/main#project-pds>

### B. Climate Adaptation in Vennar Subbasin in Cauvery Delta Project

**Loan No.** : 3394  
**Project No.** : 44429-013  
**Amount (US \$ million)** : 100  
**Executing Agency** : Water Resources Department, Public Works Department, Government of Tamil Nadu  
**Sector** : Agriculture, natural resources and rural development  
**Subsector** : Agricultural policy, institutional and capacity development - Irrigation

Responsible ADB Officer: Nishanthi Amerasinghe, South Asia Department, Environment, Natural Resources & Agriculture Division

Status: ADB Board approved on 7 June 2016.

Description: The Government of Tamil Nadu has requested ADB financing for modernization of the Vennar system. The proposed project will also finance feasibility study and detailed design of similar improvements in the remainder of the Vennar and Cauvery systems that may be financed under a subsequent project.

The Cauvery delta, of the Cauvery river basin, lies in a marginally semi-arid region on the east coast of Southern India. The irrigated area in the Cauvery sub-basin in the State of Tamil Nadu is approximately 640,000 ha of which 564,000 ha is in the Cauvery delta. The delta of 6900 km<sup>2</sup> has a total population of around 4.8 million, and about 73% rely on farming and fishing. The gross irrigation area in the delta is about 48% of the total area irrigated by canals in Tamil Nadu. The four main irrigation systems in the delta are Lower Coleroon Anicut (53,000 ha), Cauvery (200,000 ha), Vennar (190,000 ha), and Grand Anicut (121,000 ha). Communities in the Cauvery delta are vulnerable to a number of water resources development issues that impact livelihoods, agricultural productivity, and food security.

Of the 17 major river basins in Tamil Nadu, the Cauvery basin is the largest. About 90% of surface water is used in irrigation. The Cauvery River flows through the States of Karnataka, Kerala, Tamil Nadu and the Karaikkal enclave of the Union Territory of Pondicherry and has a total catchment area of 81,155 km<sup>2</sup> of which 44,016 km<sup>2</sup> lies within Tamil Nadu.

The Project will include structural works following new design guidelines that consider climate change impacts. More robust flood control structures will reduce the frequency and impact of flooding. The civil works include: (i) re-sectioning and embankment strengthening of main channels and coastal outfalls, (ii) construction of new and modernization of existing regulators, head sluices, bed dams and other minor structures, and (iii) upgrading of existing pumped irrigation schemes.

To improve water management systems, the Project aims to deliver non-structural interventions designed to: (i) improve the management of surface water and ground water resources, and (ii) manage flood risks and flood events. Initiatives to be developed under (i) are: (a) greater participation by stakeholders in the planning and delivery of water services through the formation of channel stakeholder groups; (b) improved assessment of water resources through installation of additional rainfall, surface water level, groundwater level and tide level monitoring and flow measurement sites; (c) development of a Decision Support System which would provide system status information, enable enhanced water allocation planning and facilitate improved asset management; and (d) training for Water Resources Department officers in improved management of water resources. Flood risks and flood events will be managed through (i) establishment of flood forecasting and warning systems, and (ii) flood risk mapping.

#### Business Opportunities:

- Consulting Services: All procurement of works and equipment will be undertaken in accordance with ADB's Procurement Guidelines (2015, as amended from time to time), while recruitment of consultants and other services will be undertaken in accordance with ADB's Guidelines on the Use of Consultants (2013, as amended from time to time). The project will include consulting services comprising individual consultant selection as well as firms as identified in the procurement plan.
- Procurement: The project will include NCB packages for civil works.

Procurement plan: <http://www.adb.org/projects/44429-013/main#project-pds>

### C. Bihar New Ganga Bridge Project

**Loan No.** : 3396  
**TA No.** : 9125  
**Project No.** : 48373-007  
**Amount (US \$ million)** : 500  
**Executing Agency** : Bihar State Road Development Corporation Ltd.  
**Sector** : Transport  
**Subsector** : Road transport (non-urban)

Responsible ADB Officer: Dong Kyu Lee, South Asia Department, Transport and Communications Division

Status: ADB Board approved on 24 June 2016.

Description: The project will construct a new road bridge (the new Ganga Bridge) across the Ganges River and an integrated approach roadway network in the state of Bihar. It will improve transport connectivity between north and south Bihar, which is divided by the Ganges River, and better link Patna, the state capital city, and the surrounding areas. The main bridge structure of about 9.8 kilometers (km) is expected to become the longest river bridge in India. It will have a transformational impact by promoting the geographical integration of Bihar, and help balance the social economic development. In the regional context, it is strategically located near India's neighboring country of Nepal, and will enhance the existing road corridors between the two countries. This will lead to greater physical cross-border connectivity, which is supported by the Regional Cooperation and Integration Strategy of the Asian Development Bank (ADB).

#### Business Opportunities

- Consulting Services: All consultants will be recruited in accordance with ADB's Guidelines on the Use of Consultants (2013, as amended from time to time).
- Procurement: All procurement of goods and works will be undertaken in accordance with ADB's Procurement Guidelines (2015, as amended from time to time).

Procurement plan: <http://www.adb.org/projects/48373-007/main#project-pds>

## KAZAKHSTAN

### Karachi Bus Rapid Transit Project

**Project No.** : 45068-002 (Proposed)  
**Amount (US \$ million)** : 110  
**Executing Agency** : Dept. for Budget Investment & PPP Development, Ministry of National Economics  
**Sector** : Energy  
**Subsector** : Energy efficiency and conservation

Responsible ADB Officer: Cinderella Tiangco, Central and West Asia Department, Energy Division

Status: ADB Board will approve this 2016.

Description: The proposed Karaganda District Heating Network Rehabilitation Project aims to enhance operational efficiency of district heating (DH) systems in Karaganda province.

The Project impact will be improved energy efficiency in Kazakhstan, and the outcome will be a stable, safe and energy efficient district heating distribution network in Karaganda province. The project preparatory technical assistance (PPTA) outcome will be a well-prepared Project, and enhanced institutional capacities for identifying, developing and managing energy efficiency projects.

The Project has three main outputs: (i) reconstruction and replacement of main and distribution pipelines and pumping stations, (ii) installation of individual and central heating points and substations, metering, and a supervisory, control and data acquisition (SCADA) system; and, (iii) institutional capacity building and awareness campaign including on financial management, procurement, safeguards compliance, access to finance including carbon finance and trading mechanisms, development of investment program and strategy, and project supervision and management support for the Ministry of National Economy, the Karaganda Oblast and City Akimat, LLC Teplotranzit, other utilities and other stakeholders.

#### Business Opportunities

- **Consulting Services:** The project preparatory technical assistance (PPTA) engaged a consulting firm to prepare feasibility study and technical specifications for the physical component, and for capacity development component. It is expected that this assignment would require 24 person-months (p-m) of international consultants' input and 31 p-m national consultants' input. The firm was recruited through the quality- and cost-based selection method using a full technical proposal in line with ADB's Guidelines on the Use of Consultants (2010, as amended from time to time). The quality cost ratio was 90:10 as the TA requires a high level of technical expertise. The firm is responsible for the quality and timely delivery of outputs and should have substantial experience on similar assignments in Central Asia or countries with similar climate as Kazakhstan, and on working with ADB and other international financing institutions.

The PPTA, among other tasks, needs to adequately address the following aspects relating to the ensuing project: (i) detailed loan executing agency capacity assessment, and suggested remedial action plan to build executing agency and implementing agency capacity to minimize procurement and financial management risks; (ii) proposed or indicative loan related procurement plan with suggested level of priority or, if applicable, post review based on executing agency and implementing agency capacity assessment; and (iii) indicative implementation schedule with proposed sequencing of consultant recruitment and procurement bidding and awarding.

- **Procurement:** The indicative procurement method will be international competitive bidding (ICB), in accordance with ADB's Procurement Guidelines (2010, as amended from time to time). A procurement plan will be prepared for the project and appropriate contracts will be utilized and incorporated into the procurement plan. A consulting firm will be recruited for construction supervision, project management, capacity building and safeguards compliance using the quality- and cost-based selection (QCBS) method (quality: cost weighting of 90:10), following ADB's Guidelines on the Use of Consultants (2010, as amended from time to time).

## **MONGOLIA**

### **A. Regional Improvement of Border Services**

**Loan No.** : 3387  
**Project No.** : 47174-001  
**Amount (US \$ million)** : 27  
**Executing Agency** : Ministry of Finance  
**Sector** : Industry and trade  
**Subsector** : Trade and services

Responsible ADB Officer: Maria Cristina Lozano Astray, East Asia Department, Public Management, Financial Sector and Regional Coop Division

Status: ADB Board approved on 22 April 2016.

Project details yet to be provided by ADB.

Procurement plan: <http://www.adb.org/projects/47174-001/main#project-pds>

### **B. Southeast Gobi Urban and Border Town Development Project —Additional Financing**

**Loan No.** : 3388  
**TA No.** : 9100  
**Project No.** : 42184-024  
**Amount (US \$ million)** : 20.43  
**Executing Agency** : Asian Development Bank/ Ministry of Construction and Urban Development  
**Sector** : Water and other urban infrastructure and services  
**Subsector** : Urban sewerage

Responsible ADB Officer: Antonio Ressano Garcia, East Asia Department, Urban and Social Sectors Division

Status: ADB Board approved on 22 April 2016.

#### Business Opportunities:

- Procurement: All procurement of goods, works and consulting services financed from the ADB loan will be carried out in accordance with ADB's Procurement Guidelines (2015, as amended from time to time).

Procurement plan: <http://www.adb.org/projects/42184-024/main#project-pds>

## **PAKISTAN**

### **A. Post-Flood National Highways Rehabilitation Project**

**Loan No.** : 3378  
**Project No.** : 49191-001  
**Amount (US \$ million)** : 196.90  
**Executing Agency** : National Highway Authority  
**Sector** : Transport  
**Subsector** : Road transport (non-urban)

Responsible ADB Officer: Zaigham Naqvi Central and West Asia Department Pakistan Resident Mission

Status: ADB Board approved on 29 March 2016.

Project description: The rehabilitation project includes 212 kms of damaged highway sections and 33 damaged bridges located on the national highway network of Pakistan. It will restore critical physical infrastructure to sustain livelihoods and access to markets, as well as build post disaster traffic management capacity in the National Highway Authority (NHA). The project will contribute to the economic recovery of 2010 flood affected areas in Khyber Pakhtunkhwa, Punjab, and Sindh provinces.

#### Business Opportunities

- Consulting Services: All consultants will be recruited according to ADB's Guidelines on the Use of Consultants. A consulting firm will be recruited to provide construction supervision through the quality- and cost-based selection (QCBS) method based on 90:10 ratio. Individual consultants will be recruited to provide implementation support to the EA in various areas including procurement, contract administration, resettlement and social safeguards and financial management etc. One international individual consultant will be engaged to augment NHA's post-disaster traffic management capacity.

- Procurement of goods, works, and services will follow ADB's Procurement Guidelines (2015, as amended from time to time) and Guidelines on the Use of Consultants (2013, as amended from time to time). The contracts were packaged based on an assessment of the site area in view of the construction season and geographical location. In this procurement plan, of the 17 civil works packages, six contracts in two packages will be procured through international competitive bidding and 11 contracts through five packages will be procured through national competitive bidding.

Procurement plan: <http://www.adb.org/projects/49191-001/main#project-pds>

#### **B. National Motorway M-4 Gojra–Shorkot–Khanewal Section Project - Additional Financing**

**Loan No.** : 3395; 8308  
**Grant No.** : 0482  
**Project No.** : 48402-002  
**Amount (US \$ million)** : 234  
**Executing Agency** : National Highway Authority  
**Sector** : Transport  
**Subsector** : Road transport (non-urban)

Responsible ADB Officer: Zheng Wu, Central and West Asia Department, Transport and Communications Division

Status: ADB Board approved on 24 June 2016.

Project description: The additional financing will support an increase in the scope of the current project by constructing a 64-kilometer (km) four-lane, access-controlled motorway connecting Shorkot and Khanewal in Punjab Province, which is the last missing section of the national motorway M-4 to be constructed. The project will facilitate north-south connectivity, improve quality and efficiency of road transport services, and promote inclusive economic growth.

#### Business Opportunities

- Consulting Services: This is an additional financing. The consulting firm recruited under the current project will continue to provide construction supervision services for civil works under the additional financing.
- Procurement of works will be undertaken in accordance with ADB's Procurement Guidelines. The procurement applies universal procurement, i.e., open to all bidders and no nationality restrictions apply. International competitive bidding procedures will be used for civil works contracts estimated to cost \$15 million or more.

Procurement plan: <http://www.adb.org/projects/documents/pak-national-motorway-m4-gojra-shorkot-khanewal-af-pp>

## PHILIPPINES

### A. Angat Water Transmission Improvement Project

**Loan No.** : 3377  
**Project No.** : 46362-002  
**Amount (US \$ million)** : 123.3  
**Executing Agency** : Metropolitan Waterworks and Sewerage System  
**Sector** : Water and other urban infrastructure and services  
**Subsector** : Urban water supply

Responsible ADB Officer: Paulus van Klaveren, Southeast Asia Department, Urban Development and Water Division

Status: ADB Board approved on 18 March 2016.

Description: The Project will secure raw water supply to the 13 million inhabitants of Metropolitan Waterworks and Sewerage System (MWSS) service area, through the rehabilitation of the Angat transmission line. It is estimated that currently each day about 800,000 cubic meter (m<sup>3</sup>) or 20% of the total potential capacity of raw water is lost due to leakage of the aqueducts. The main components of the Angat transmission line are as old as 50 years, in poor condition, and not in compliance with structural and seismic requirements, risking the partial interruption of Metro Manila's water supply. The proposed financing modality is a Project loan.

Procurement plan: <http://www.adb.org/projects/46362-002/main#project-pds>

### B. Water District Development Sector Project

**Loan No.** : 3389  
**TA No.** : 9103  
**Grant No.** : 0477  
**Project No.** : 41665-013  
**Amount (US \$ million)** : 63  
**Executing Agency** : Local Water Utilities Administration  
**Sector** : Water and other urban infrastructure and services  
**Subsector** : Urban sanitation - Urban water supply

Responsible ADB Officer: Marie Stella Tansengco-Schapero, Southeast Asia Department, Urban Development and Water Division

Status: ADB Board approved on 22 April 2016.

Description: The Project will enable water districts (WDs), corporatized water utilities operating outside Metro Manila, to expand and rehabilitate supply systems and to build pilot sanitation facilities, in order to reduce water-related diseases due to unsafe drinking water and the lack of sanitation facilities. It will also provide capacity development technical assistance to strengthen the sustainability of WDs and promote partnerships between local government units (LGUs) and WDs in septage management.

Procurement plan: <http://www.adb.org/projects/41665-013/main#project-pds>

## SOLOMON ISLANDS

### Sustainable Transport Infrastructure Improvement Program

**Loan No.** : 3392  
**TA No.** : 9119  
**Project No.** : 46499-002  
**Amount (US \$ million)** : 48.85  
**Executing Agency** : Ministry of Finance and Treasury; Ministry of Infrastructure Development  
**Sector** : Transport  
**Subsector** : Road transport (non-urban) - Transport policies and institutional development - Urban roads and traffic management

Responsible ADB Officer: Nissanka Salgado, Pacific Department, Pacific Liaison and Coordination Office in Sydney, Australia

Status: ADB Board approved on 27 May 2016.

Project description: The National Transport Plan (NTP) formally sets out strategic objective of developing an effective transport infrastructure and transport services to support sustained economic growth and social development in Solomon Islands. The plan provides the framework to develop and maintain transport sector physical infrastructure and services, and improve the capacities of government agencies and the private sector. The NTF serves as a sustainable mechanism to fund the development and maintenance of transport infrastructure and transport services. Of the 1502 km of sealed and unsealed roads, 377 bridges and 81 wharves, NTP targets to rehabilitate these infrastructure assets to maintainable conditions and 100% to be annually maintained by 2030.

#### Business Opportunities

- Consulting Services: still to be determined
- Procurement: still to be determined

## VIETNAM

### A. Greater Mekong Subregion Ben Luc–Long Thanh Expressway Project – Tranche 2

**Loan No.** : 3391  
**Project No.** : 41414-063  
**Amount (US \$ million):** 286  
**Executing Agency** : Vietnam Expressway Corporation  
**Sector** : Transport  
**Subsector** : Urban roads and traffic management

Responsible ADB Officer: Valerie Lisack, Southeast Asia Department, Transport and Communications Division

Status: ADB Board approved on 20 May 2016.

Project description: The project will increase the density of the HCMC road network, enhance connectivity between the eastern and western regions of HCMC, and improve the project management and financial management capacity of Vietnam Expressway Corporation (VEC). Under Tranche 2, the eastern section of the project expressway will be built. The entire expressway is expected to be completed in the middle of 2019, with operation scheduled for 2020.

Business Opportunities

- Consulting Services: All consulting services to be financed out of the proceeds of the ADB loan will be subject to and governed by ADB's Guidelines on the Use of Consultants (2013, as amended from time to time).
- Procurement: All works to be financed out of the proceeds of the ADB loan will be subject to and governed by ADB's Procurement Guidelines (2015, as amended from time to time).

Procurement plan: <http://www.adb.org/projects/41414-063/main#project-pds>

**B. Second GMS Southern Coastal Corridor Project**

**Project No.** : 41496-013 (Proposed)  
**Amount (US \$ million):** 254  
**Executing Agency** : Ministry of Transport  
**Sector** : Transport  
**Subsector** : Road transport (non-urban)

Responsible ADB Officer: Shihiru Date, Southeast Asia Department, Transport and Communications Division

Status: ADB Board will approve on 21 October 2016.

Description: The proposed Second Greater Mekong Subregion – Southern Coastal Corridor Project (GMS-SCCP) will: (i) construct the remaining 84 km (between Ha Tien to Rach Gia) of QL80 route in Viet Nam; and (ii) upgrade Ha Tien (formerly Xa Xia) cross border facilities and streamline border crossing procedures, all under Additional Financing. In tune with one of the strategic thrusts of the GMS Strategic Framework (2012-2022), the proposed Second GMS-SCCP is a necessary precondition for promoting broader economic corridor development. Also, the project will facilitate Viet Nam's plans for implementing ASEAN Single Window border crossing mechanism by 2015. In addition, the project will target mainstreaming gender imbalances, preventing human trafficking and HIV/AIDS, mitigating/adapting to climate change impacts, strengthening institutional capacity, and facilitating regional cooperation between Cambodia and Viet Nam.

Business Opportunities

- Consulting Services: Consulting services will be required for developing detailed engineering designs, procurement assistance, construction supervision, and social and environmental safeguards management and assistance to the project's executing agency. These services are expected to be procured in Q2 2013.
- Procurement will include civil works to construct roads and bridges and will be procured following ADB's Procurement Guidelines through international competitive bidding procedures. Scope, type and value of contracts will be determined after the completion of the detailed engineering designs. Procurement expected to start in Q2 2014. There are no goods expected to be procured at this stage.

### III. TECHNICAL ASSISTANCE

PLEASE NOTE: Please click on the project title to access full project information. Technical assistance (TA) is used to prepare and implement projects, and support advisory and regional activities of the bank. ADB is no longer issuing TA project alerts classified according to type, i.e., project preparatory technical assistance (PPTA), advisory technical assistance (ADTA), etc. If you want to know the specific TA classification, please contact our office or inquire directly with the bank.

#### CHINA

##### A. Study of the Belt and Road Initiative

**TA No.** : 9124  
**Project No.** : 50141-001  
**Executing Agency** : Development Research Center of the State Council  
**Sector** : Industry and trade  
**Subsector** : Industry and trade sector development

Responsible ADB Officer: Bo An, East Asia Department Public Management, Financial Sector and Regional Coop Division, EARD

Status: ADB Board approved on 22 June 2016.

##### Business opportunities

- **Consulting Services:** The proposed technical assistance (TA) will be implemented over 18 month period from 30 June 2016 to 31 December 2017. The proposed TA will engage one international consultant (3 person-months) and four national consultants (13 person-months).

The consultants will be hired in accordance with ADB's Guidelines on the Use of Consultants (2013, as amended from time to time), and proceeds will be disbursed in accordance with ADB's Technical Assistance Disbursement Handbook (2010, as amended from time to time). Consultants will be engaged individually. All reports will be submitted in English and Chinese languages to the executing agency and ADB in hard and electronic copies. The consultants will maintain close working relations with ADB and the executing agency and will regularly discuss progress and findings. Tripartite meetings involving ADB, the executing agency, and the consultants will be held when necessary to provide guidance to the consultants and to review draft reports.

##### B. Strategies for Involving Social Organizations in Social Assistance

**TA No.** : 9126  
**Project No.** : 50033-001  
**Executing Agency** : Ministry of Civil Affairs  
**Sector** : Public sector management  
**Subsector** : Social protection initiatives

Responsible ADB Officer: Irene Bain, East Asia Department, PRC Resident Mission

Status: ADB Board approved on 7 June 2016.

Project Description: The technical assistance (TA) aims to create a stronger enabling environment and concrete local level processes for SO engagement in the contracted delivery, support, monitoring and

review of social assistance services. Specifically, the TA would undertake policy analysis, multi-province surveys, in-depth field interviews, data collection, overseas study tour training, and substantial consultation with domestic and international SOs, government social assistance agencies at all levels, and specialists to (i) review relevant PRC and international policies, practices and experience for involving SOs in government social assistance programs; (ii) assess the status, capacity, interest and needs of the MOCA system and PRC-based SO to provide contracted support; (iii) document and analyze pilot and non-pilot experiences as gender sensitive guiding case studies of the skills, channels, content and benefits that SO can contribute, and the constraints and concerns that can affect engagement of stakeholders (i.e., different levels of government, institutions, SOs, communities, householders etc.); (iv) prepare technical and policy level recommendations and suggested mechanisms, measures and methods for local contracting of SO in social assistance; and (v) draw on these lessons to provide policy recommendations for improved capacity and expanded service provision by local governments and SO under the national social assistance program. TA findings would be disseminated widely through stakeholder meetings, bi-lingual reports, technical guidelines (including procedures, skills and resources required, performance indicators) and knowledge products.

#### Business Opportunities

- Consulting services: A total of 31 person-months of individual consulting services from 3 national and 2 international consultants in accordance with ADB's procedures for recruitment will be required; a (i) national expert on PRC government procurement of social services as team leader (10 person-months); (ii) national expert on PRC social organizations (8 person-months); (iii) international specialist on social sector institutions and governance (4 person-months); (iv) international specialist on social assistance service contracting systems (4 person-months); and (v) national Administrative and Financial Assistant (5 person-months). International study would be provided by a reputable training institution with which ADB will enter into a service agreement and may include cost of accommodation.

In dialogue with MOCA, ADB will recruit individual international and national experts to provide inputs as consultants and short-term resource persons in accordance with ADB's Guidelines on the Use of Consultants (2013, as amended from time to time). ADB will finalize the terms of reference for resource persons and task specific experts, including the duration and expected results. Proceeds of the TA will be disbursed in accordance with the Technical Assistance Disbursement Handbook (2010, as amended from time to time).

## INDIA

### A. Bihar New Ganga Bridge Project

**TA No.** : 9125  
**Project No.** : 48373-007  
**Executing Agency** : Bihar State Road Development Corporation Ltd.  
**Sector** : Transport  
**Subsector** : Road transport (non-urban)

Responsible ADB Officer: Dong Kyu Lee, South Asia Department

Status: ADB Board approved on 24 June 2016.

**Project Description:** The project will construct a new road bridge (the new Ganga Bridge) across the Ganges River and an integrated approach roadway network in the state of Bihar. It will improve transport connectivity between north and south Bihar, which is divided by the Ganges River, and better link Patna, the state capital city, and the surrounding areas. The main bridge structure of about 9.8 kilometers (km) is expected to become the longest river bridge in India. It will have a transformational impact by promoting the geographical integration of Bihar, and help balance the social economic development. In the regional context, it is strategically located near India's neighboring country of Nepal, and will enhance the existing road corridors between the two countries. This will lead to greater physical cross-border connectivity,

which is supported by the Regional Cooperation and Integration Strategy of the Asian Development Bank (ADB).

#### Business Opportunities

- Consulting Services: All consultants will be recruited in accordance with ADB's Guidelines on the Use of Consultants (2013, as amended from time to time).
- Procurement: All procurement of goods and works will be undertaken in accordance with ADB's Procurement Guidelines (2015, as amended from time to time).

## **MONGOLIA**

### **Intelligent Transport Systems Development for Mongolia**

**TA No.** : 9131  
**Project No.** : 48082-001  
**Executing Agency** : Ministry of Road and Transportation  
**Sector** : Transport  
**Subsector** : Urban roads and traffic management

Responsible ADB Officer: Ki-Joon Kim East Asia Department Transport and Communications Division, EARD

Status: ADB Board approved on 1 July 2016.

**Project Description:** The Government of Mongolia has requested the Asian Development Bank (ADB) to finance a policy and advisory technical assistance (PATA) for an Intelligent Transport System (ITS) development plan for Mongolia. The main objective of the TA is to identify ITS service needs to improve road safety management and operation. Advances in ITS can enhance quality of life and support sustainable socio-economic development in Mongolia. The TA is included in the Country Operation Business Plan: Mongolia 2015.

ADB has provided ICT support in various sectors in Mongolia and the ICT outputs of ADB-financed projects have performed reasonably well. This support has been closely coordinated with assistance provided by the government and other development partners, including the People's Republic of China (PRC), the Republic of Korea, the World Bank, and the private sector. Two ADB TAs in urban transport sector supported Ulaanbaatar Municipal Government in developing plans specifically for bus management system, bus information system and e-ticketing system for preparing Urban Transport Infrastructure Development Investment Program. ITS development by the national and local governments are implemented by each project based approach rather than ITS policy and ITS architecture and standard. Also the support in ITS by the ADB and other development partners have not covered overall ITS policy across the entire transport sector.

The TA will support the Government of Mongolia by preparing a National ITS Policy and Development Plan. The TA will adopt an ITS user service approach to identify priority ITS services from different users' needs and effectiveness. Potential ITS users include road users, transport system operators and government agencies in the transport sector. Identified user service and service bundle will determine the ITS infrastructure requirements and investment needed. The TA will cover ITS development and implementation plan for urban and regional road transport, public transport and logistics, ITS architecture and standards for future integration, and interoperability of the systems implemented.

#### Business Opportunities

- Consulting Services: The TA will be implemented over a 12-month period from 10 December 2015 to 9 December 2016. ADB will engage international and national firms in accordance with its Guidelines on the Use of Consultants (2013, as amended from time to time). All procurement under the TA will be carried out in accordance with ADB's Procurement Guidelines (2015, as

amended from time to time). Disbursements of TA proceeds will be in line with the Technical Assistance Disbursement Handbook (2010 as amended from time to time).

A total of 13 person-months of international and 26 national consultant inputs are expected to be required for the TA. An international and a national firm will be hired using quality-and cost-based selection with a quality to cost ratio of 90:10. To reduce administrative burden and improve economy and efficient and value for money, all consulting services under the TA would be engaged on output-based (lump-sum) contracts.

The specialists needed for the TA include: (i) Transport/ITS Specialist, (ii) ITS Infrastructure Specialist, (iii) ITS Technology/Equipment Specialist, (iv) ITS Architecture and Standard Specialist, and (v) National Project Coordinator.

## SOLOMON ISLANDS

### Strengthening Solomon Islands' Maritime Safety and Establishing the Solomon Islands Maritime Safety Authority

**TA No.** : 9127  
**Project No.** : 49461-001  
**Amount (US \$ million)** : 800,000.00  
**Executing Agency** : Ministry of Infrastructure Development  
**Sector** : Transport  
**Subsector** : Water transport (non-urban)

Responsible ADB Officer: P.P.G.P.P. Indrawansa, Pacific Department Pacific Liaison and Coordination Office in Sydney, Australia

Status: ADB Board approved on 29 June 2016.

Project Description: The Solomon Islands Maritime Safety Administration (SIMSA) needs further technical assistance (TA) to enable it to become an entity that is capable of addressing the changing environment in the international maritime community. The proposed TA will assess current organizational structure, job description, functionalities and recommend an appropriate restructuring model for SIMSA. It will introduce new divisions and job functions as suitable to meet administrative, safety and security, aids to navigation, hydrography, marine search and rescue and environmental obligations as required by IMO and UNCLOS and other international maritime conventions and organizations where Solomon Islands is a signatory. The proposed TA will recommend and provide an intensive training program for the restructured SIMSA staff to better educate on the reforms and enhance ownership and long term implementation of the reforms in line with international standards. Relevant training programs will be proposed for ship owners and stakeholders to improve awareness on the requirements in the international maritime community and need to align with reforms in SIMSA.

## UZBEKISTAN

### Small Business Finance Project

**TA No.** : 9128  
**Project No.** : 42007-018  
**Amount (US \$ million)** : 1.5  
**Executing Agency** : Ministry of Finance  
**Sector** : Finance  
**Subsector** : Small and medium enterprise finance and leasing

Responsible ADB Officer: Aliya Mukhamedyarova, Central and West Asia Department Public Management, Financial Sector and Trade Division, CWRD

Status: ADB Board approved on 30 June 2016.

Project Description: The TA will help participating financial institutions (PFIs) strengthen credit underwriting to improve rural outreach, and enhance financial literacy of their small business clients.

#### Business Opportunities

- Consulting Services: Consulting services will include the engagement of the secured transactions/legal expert, MSE finance experts, and Gender expert.
- Procurement: A capacity building technical assistance, estimated to cost \$1,000,000 aims to (i) improve policy and regulatory framework for MSE access to finance; (ii) strengthen capacity of PCBs in lending to rural and women's MSEs; and (iii) enhance entrepreneurial skills and financial literacy of rural and women's MSMEs.

## IV. GRANT

## BHUTAN

### Air Transport Connectivity Enhancement Project-Additional Financing

**Grant No.** : 0484  
**Project No.** : 44239-014  
**Amount (US \$ million)** : 4  
**Executing Agency** : Ministry of Information and Communications  
**Sector** : Transport  
**Subsector** : Air Transport

Responsible ADB Officer: Tomoaki Kawabata, South Asia Department, Transport and Communications Division

Status: ADB Board approved on 29 June 2016.

#### Business Opportunities

- Consulting Services: Consultants will be recruited according to ADB's Guidelines on the Use of Consultants (March 2013, as amended from time to time).
- Procurement of goods and works will be undertaken in accordance with ADB's Procurement Guidelines (April 2015, as amended from time to time).

V. IN-COUNTRY EMBASSY AND COMMERCIAL OFFICES

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### Submitting Expressions of Interest

Consultant selection for technical assistance grants are based on the consultant's prior Expression of Interest (EOI). A good EOI should reflect the firm's experience and expertise in relation to the ADB project being pursued. It is important for a U.S. firm to emphasize this, or similar project experience in the country or in a similar geographic area rather than state a general profile of its consulting activities. When submitting an EOI, the project name should exactly match the one listed in this report to avoid confusion. Each project requires a separate EOI.

An EOI should be submitted on-line through the ADB website at [https://uxdmz06.adb.org/OA\\_HTML/adb/adbpos/jsp/ADBCMSLogin.jsp](https://uxdmz06.adb.org/OA_HTML/adb/adbpos/jsp/ADBCMSLogin.jsp).

### Registering Consulting Firms and/or Individual Consultants

The ADB consultants registration system has been revised into a new and integrated system called **Consultant Management System (CMS)** for both consulting firms and individuals.

Records should be updated at least once a year; otherwise, inactive profiles will be de-activated and excluded from consultants' searches.

Visit [www.adb.org/Consulting/cms.asp](http://www.adb.org/Consulting/cms.asp) for more information.

### U.S. Commercial Service Liaison Office to the Asian Development Bank (CS ADB) and the U.S. Executive Directors to the ADB Office (USED)

U.S. firms are encouraged to keep in contact with the **U.S. Commercial Service Liaison Office to the Asian Development Bank (CS ADB)** especially when they decide to participate in ADB procurement activities. This office works closely with the Office of the U.S. Executive Director to the ADB (USED) to increase American awareness of, and participation in, the ADB's procurement activities.

For CS ADB assistance, please contact: Mr. Gregory Harris, Director (E-mail: [Gregory.Harris@trade.gov](mailto:Gregory.Harris@trade.gov))

U.S. firms may also notify their interest to pursue ADB business opportunities by sending a copy of their Expressions of Interest (EOI) to CS ADB to either of the following addresses:

U.S. mailing address:

Attention: CS/ADB  
Unit 8600, Box 1565  
DPO AP 96515-1565,

or international mailing address:

U.S. Embassy – NOX 2  
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## For More Information

The U.S. Commercial Service Liaison Office to the Asian Development Bank, located in Makati City, Philippines can be contacted via e-mail at: [Office.ManilaADB@trade.gov](mailto:Office.ManilaADB@trade.gov); Phone: 632 301 2000; Fax: 632 516 6958; or visit our website: <http://export.gov/adb>

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