



MARKET BRIEF: GREATER MEKONG SUBREGION

*(Based on Development Partners' Assistance Matrix for the GMS Economic Cooperation Program:
Ongoing and Proposed Projects, 2014)*

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I. Introduction to the Asian Development Bank (ADB)

Asia's premier nonprofit, multilateral financial institution, the Asian Development Bank (ADB), is headquartered in Manila, Philippines. ADB was founded in 1966 and is owned by 67 member countries, including 45 emerging markets in Asia. The United States and Japan are the largest co-equal shareholders. The Bank's membership extends from south, southeast, and south Asia to the Pacific Islands and includes seven (7) countries in Central Asia.

The ADB maintains resident offices in seventeen (17) countries, namely, Afghanistan, Azerbaijan, Bangladesh, Cambodia, Mainland China, India, Indonesia, Kazakhstan, Kyrgyz Republic, Laos, Mongolia, Nepal, Pakistan, Sri Lanka, Thailand, Uzbekistan, and Vietnam; three (3) regional missions in the South Pacific; a Philippine country office; and representative offices in Frankfurt, Tokyo, and Washington, D.C.

ADB Lending and Technical Assistance

ADB's 2014 loan approvals reached US \$12.92 billion. In addition, the ADB provided US \$185 million in equity investments; US \$405 million in grants; US \$159 million in technical assistance (TA); and \$20 million in guarantees.

In 2014, India was the largest loan recipient with \$2.8 billion. China was second with \$1.9 billion; Pakistan was third with \$1.4 billion; Vietnam - a close fourth with \$1.2 billion; and Philippines was fifth with approximately \$1 million.

In 2013, Energy received the largest share at US \$5.6 billion (27%), followed by Transport and Information and Communications Technology (ICT) with US \$5 billion (25%). Finance received US \$3 billion (14%). Water Supply and other municipal infrastructure got US \$1.9 billion (9%). Multisector had US \$1.7 billion (8%), while Public Sector Management had US \$1.2 billion (5.7%). Agriculture and Natural Resources had US \$1 billion (5%). Education, Health as well as Industry and Trade stood at US \$783 million (3.7%), US \$542 million (2.6%), and \$65 million (0.3%), respectively.

ADB-financed social, physical and financial infrastructure projects in the public sector create commercial opportunities in many areas, such as: agriculture and natural resources (including disaster management); education and training (including distance learning); energy (including power generation and renewable energy); environment (including water supply, waste treatment and air pollution control); financial services (including banking and insurance reform, small business finance, micro-finance and capital markets development); healthcare (including telemedicine); infrastructure (including housing and urban redevelopment); and transportation (including rail, road and port projects). Every ADB-supported project reduces poverty as it fosters sustainable economic growth, social development and good governance.

ADB Private Sector Operations

Aside from its public sector operations, ADB also lends directly to the private sector. The bank's private sector operations mobilize further investments for projects that have a high developmental impact as well as technical, socioeconomic, financial and environmental viability. ADB's private sector operations reached US \$6.94 billion in 2014 (including equity investments, B loans, guarantees and technical assistance).

U.S. Success at ADB

ADB's loans and grants generate substantial, hard-currency commercial opportunities in borrowing Asian developing countries for consultants, suppliers, prime contractors, subcontractors, banks and project sponsors from the bank's member countries. About eighty per cent (80%) of ADB loans are used for the procurement of goods, equipment, and services. Since the start of ADB operations in 1967, the United States has won over \$8 billion in procurement contract awards, putting the United States fifth in overall procurement among the bank's members. U.S. consulting firms do particularly well, garnering more than US \$900 million in consulting contract awards cumulatively, placing the United States in first place in this category among all members, outperforming its closest competitors from the United Kingdom, Canada, and Australia.

U.S. Commercial Service **Asian Development Bank Liaison Office**

The U.S. Department of Commerce maintains a congressionally-mandated liaison office to the ADB (CS ADB). The Office's mission is to help American firms access, enter and expand in emerging markets that benefit from ADB assistance. The Office provides market research (project leads and status information), counseling, advocacy and outreach/ training programs in the Asia Pacific region as well as in the continental United States. CS ADB helps U.S. firms take advantage of ADB-related commercial, financial and infrastructure project development opportunities in countries borrowing from the ADB. The office conducts seminars in the region and in the United States in cooperation with ADB, American State governments and U.S. Commercial Service offices worldwide.

To perform its mandate, CS ADB cooperates with the Office of the U.S. Executive Director of the ADB, with the U.S. Commercial Service and U.S. Department of State posts throughout the Asia Pacific region. An American Senior Commercial Officer, Margaret Keshishian, directs the office. CS ADB invites American firms to work with it in pursuing ADB commercial, financial services and infrastructure project development opportunities.

The Office's contact information is:

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II. ADB Market Brief: GREATER MEKONG SUBREGION

A. INTRODUCTION

This report summarizes **\$5 billion** in public sector projects which the ADB and the member governments of the Greater Mekong Subregion (GMS) have agreed to implement during the 2015 – 2017 timeframe, subject to intervening priorities. These projects represent a wealth of business opportunities for U.S. firms in the following sectors: agriculture and natural resources; education; energy; environment; health; industry, finance and others; transport and communications; and urban development.

The ADB has already approved public sector projects valued at **\$4 billion** for 1) technical assistance contracts and 2) physical and social infrastructure development projects. Additional tenders will be released in the near future.

Another **\$1 billion** in ADB projects, which are still in the planning stages, will also be eligible for technical assistance or loans once they are formally approved by the ADB Board.

ADB and Greater Mekong Subregion

The Development Partners' Assistance Matrix for the GMS Economic Cooperation Program: Ongoing and Proposed Projects, 2014 is aligned with the Development Plans of GMS member countries. The plan targets ADB assistance to GMS through economic growth and efficiency, and environmental sustainability. Please find below several sources of useful information related to summaries of opportunities in GMS.

- The Development Partners' Assistance Matrix for the GMS Economic Cooperation Program: Ongoing and Proposed Projects, 2014 outlines ADB's three-year advance programming, including planned lending and grant-supported projects. This timely notification enables U.S. firms to research business opportunities, develop relationships with key contacts and position themselves for success. U.S. firms can access the CPS appendix at <http://www.adb.org/documents/development-partners-assistance-matrix-gms-economic-cooperation-program-2014>.
- Detailed information about approved and ongoing projects in this report can be found at the ADB website at <http://www.adb.org/projects>. Please be advised that key aspects of ADB projects may change as they move through the approval process and as ADB conducts yearly reviews of its lending program.
- ADB website for Greater Mekong Subregion: <http://www.adb.org/countries/gms/main>

The U.S. Commercial Service Asian Development Bank Liaison Office (CS ADB) stands ready to assist you. Please feel free to contact us if you would like additional information regarding ADB projects or processes, or if you encounter difficulties in accessing the above documents at telephone numbers (63 2) 301 2000; (63 2) 516 5093, or by e-mail at Office.ManilaADB@trade.gov. You may also wish to contact CS Vietnam at Tel.: 011-84-4-3850-5199 or by E-mail at Office.Hanoi@trade.gov or CS Thailand at Tel.: 66-2-205-5090 or by E-mail at Office.Bangkok@trade.gov. CS ADB, CS Thailand and CS Vietnam work in concert to offer a wide range of services, including market research, key introductions, counseling, promotional events and advocacy, to help U.S. firms enter, access and expand in public and private sector markets in Vietnam.

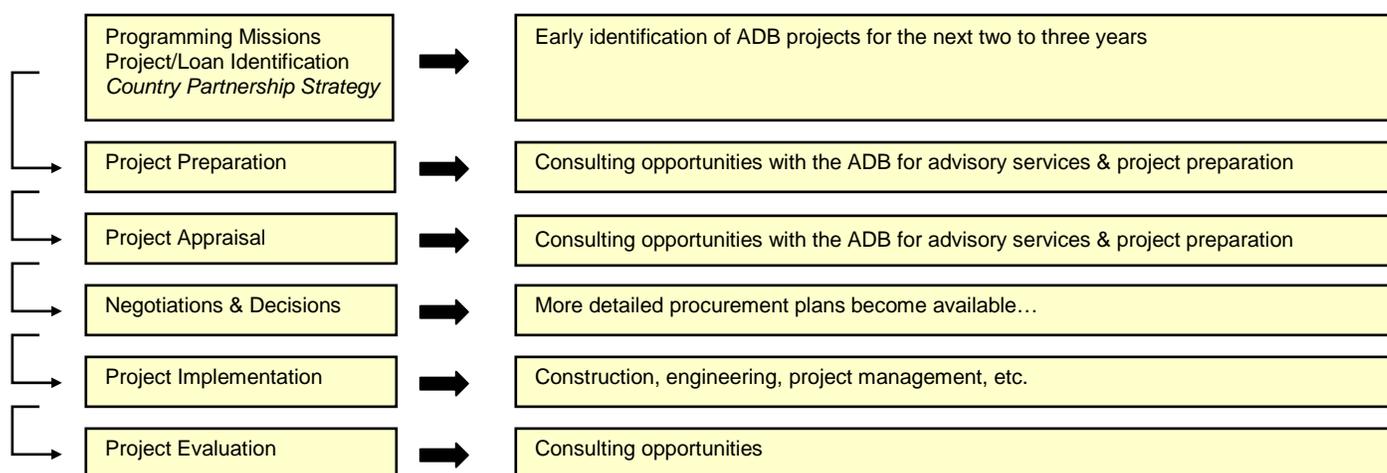
III. The ADB Project Cycle: Business Opportunities open for US Companies

For US companies interested in pursuing ADB business opportunities, the ADB *Country Partnership Strategy* provides a medium term projection of projects to be undertaken, but not yet active. It is available on the ADB website for each developing member country (DMC) and is an important document to identify projects and consulting opportunities very early in the project cycle. However, an understanding of the whole project cycle is still key to success. The US Commercial Service Liaison Office to the ADB, and our worldwide network of US Commercial Service posts, are ready to assist US firms throughout the whole process.

To be successful, US firms must continuously research opportunities, build key ADB and government contacts and carefully match their capabilities and products with the bank's requirements. It is important to understand that procurement and consultant recruitment decisions rest with the ADB project officers for technical assistance grant projects, and with the developing countries' executing agencies for loan projects. The following chart summarizes opportunities for US firms during the ADB project cycle.

The ADB Project Cycle:

Opportunities for US Firms



US firms interested in pursuing ADB business opportunities should familiarize themselves with these essential Documents:

- **Country Partnership Strategy (CPS)**: Medium-term projection of ADB project pipeline.
- **Report and Recommendation of the President (RRP for loan projects)**: Detailed report on ADB loan project containing budgets and procurement plans.
- **Technical Assistance Report (for TA Projects)**: Consultants' reports that provide information and insights into project design/implementation.
- **Sector Policies**: ADB policies that have been established for each industry sector.

Overview of ADB Activities in Greater Mekong Subregion

ADB Loans Planned for 2015 – 2017	\$ 1 billion
ADB Technical Assistance Planned for 2015 – 2017	\$ 32 million
ADB Loans Approved 2002 – 2013 (Ongoing)	\$ 3 billion
ADB Technical Assistance Approved 2004 – 2014 (Ongoing)	\$ 224 million
TOTAL ADB Direct Public Sector Market Stimulus in the GREATER MEKONG SUBREGION	\$ 5 billion

B. SUMMARY TABLES

1. Sector Ranking of Planned Loans and TAs for Greater Mekong Subregion, 2015 - 2017				
SECTOR	Total Planned Loan Projects (\$ million)	Total Planned TA Programs (\$ million)	TOTAL (\$ million)	Percentage
Transportation and Communications	\$554.00	\$1.50	\$555.50	51.74%
Urban Development	306.00	0.00	306.00	28.50%
Environment	97.34	2.50	99.84	9.30%
Industry, Finance, and Others	65.00	5.83	70.83	6.60%
Health	19.50	4.50	24.00	2.24%
Agriculture & Natural Resources	-	16.50	16.50	1.54%
Energy	-	1.00	1.00	0.09%
Total PLANNED ADB Projects for GREATER MEKONG SUBREGION	\$1,041.84	\$31.83	\$1,073.67	100.00%

2. Sector Ranking of Approved/ (Ongoing) Loans and TAs for Greater Mekong Subregion , 2004 - 2014				
SECTOR	Total Approved Loan Projects (\$ million)	Total Approved TA Programs (\$ million)	TOTAL (\$ million)	Percentage
Transportation and Communications	\$2,470.71	\$26.98	\$2,497.69	68.16%
Urban Development	322.00	1.50	323.50	8.83%
Environment	133.36	120.01	253.37	6.91%
Industry, Finance, and Others	171.77	22.00	193.77	5.29%
Energy	156.52	10.03	166.55	4.54%
Agriculture & Natural Resources	116.60	23.73	140.33	3.83%
Health	70.00	19.50	89.50	2.44%
Total APPROVED ADB Projects for GREATER MEKONG SUBREGION	\$3,440.96	\$222.25	\$3,663.21	100.00%

IV. Sectoral Breakdown: PLANNED & APPROVED Projects for GREATER MEKONG SUBREGION

A. AGRICULTURE AND NATURAL RESOURCES SECTOR

1. APPROVED/ (ONGOING) PROJECTS

APPROVED LOAN				
PROJECT NAME	LOAN NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
GMS Biodiversity Conservation Corridor (ADF)	2721	\$30.00	12/10/10	09/30/19
Greater Mekong Subregion East-West Economic Corridor Agriculture Infrastructure Sector Project (LAO)	3024	60.00	09/20/13	06/30/22
GMS Biodiversity Conservation Corridors Project (additional financing) [CAM]	-	-	-	-
LAO: Greater Mekong Subregion East-West Economic Corridor Towns Development Project	2931	26.60	11/06/12	06/30/19
Subtotal		\$116.60		

*Closing dates yet to be determined

ADF: Asian Development Fund; CAM: Cambodia; GMS: Greater Mekong Subregion; LAO: Laos

APPROVED TECHNICAL ASSISTANCE					
PROJECT NAME	TYPE	TA NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
Accelerating the Implementation of the Core Agriculture Support Program	RETA	6521	\$2.00	12/23/08	12/31/15
Implementing the Greater Mekong Subregion Core Agriculture Support Program (Phase 2)	PATA	8163	7.50	09/14/12	09/14/17
LAO: Greater Mekong Subregion East-West Economic Corridor Towns Development Project	Grant	313	14.23	11/06/12	06/30/19
Subtotal			\$23.73		

GMS: Greater Mekong Subregion; CDTA: capacity development technical assistance; PATA: policy advisory technical assistance; RETA: regional technical assistance

Total: Approved Loan and TAs in AGRICULTURE & NATURAL RESOURCES Sector	\$140 million
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2. PLANNED PROJECTS

PLANNED TECHNICAL ASSISTANCE					
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION	TA TYPE	AMOUNT (\$ million)
2016	Enhancing Regional Competitiveness on Food Safety, Quality and Market Access for Smallholders	REG	-*	TA-Grant	\$2.50
2017	Enhancing Implementation of the Core Agriculture Support Program Phase II (Development of CASP III)	REG	-*	TA-Grant	14.00
Subtotal					\$16.50

REG: Regional

Total: PLANNED Loan and TAs in AGRICULTURE & NATURAL RESOURCES Sector	\$17 million
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B. ENERGY SECTOR

1. APPROVED/ (ONGOING) PROJECTS

APPROVED LOANS				
PROJECT NAME	LOAN NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
Second Power Transmission and Distribution Project	2261	\$21.52	10/04/06	11/30/14*
GMS-LAO: GMS Northern Power Transmission	195	20.00	01/26/10	06/30/14*
Greater Mekong Subregion Nam Ngum 3 Hydropower Project	2818/ 2819	115.00	11/03/11	06/30/19
Subtotal		\$156.52		

*Closing dates to be determined

GMS: Greater Mekong Subregion; LAO: Laos

APPROVED TECHNICAL ASSISTANCE					
PROJECT NAME	TYPE	TA NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
Facilitating Regional Power Trading and Environmentally Sustainable Development of Electricity Infrastructure in the Greater Mekong Subregion	RETA	6440	\$5.00	12/19/07	-*
LAO: Greater Mekong Subregion Nam Theun 2 Hydroelectric Project - Social Safeguards Monitoring	PPTA	7094	0.78	07/07/08	-*
PRC: Developing a Low-Carbon Economy in Yunnan Province	CDTA	7442	0.40	12/14/09	-*
Promoting Renewable Energy, Clean Fuels, and Energy Efficiency in the Greater Mekong Subregion	CDTA	7679	1.00	11/18/10	12/31/14*
Ensuring Sustainability of Greater Mekong Subregion Regional Power Development	CDTA	7764	1.35	11/12/10	11/30/14*
Harmonizing the Greater Mekong Subregion Power Systems to Facilitate Regional Power Trade	TA	8830	1.50	12/16/14	12/31/17
Subtotal			\$10.03		

*Closing dates to be determined

LAO: Laos; VIE: Vietnam; CDTA: capacity development technical assistance; PPTA: project preparatory technical assistance; RETA: regional technical assistance

Total: APPROVED Loans and TAs in ENERGY Sector	\$167 million
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2. PLANNED PROJECTS

PLANNED TECHNICAL ASSISTANCE					
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION	TA TYPE	AMOUNT (\$ million)
2016	Development of Coherent Energy-Efficient Action Plans	REG	SEEN	TA-Grant	\$1.00
Subtotal					\$1.00

REG: Regional; SEEN: Southeast Asia Energy Division; TA: technical assistance

Total: Planned Loans and TAs in ENERGY Sector	\$1 million
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C. ENVIRONMENT SECTOR

1. APPROVED/ (ONGOING) PROJECTS

APPROVED LOANS				
PROJECT NAME	LOAN NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
CAM: Greater Mekong Subregion Flood and Drought Risk Management and Mitigation Project	2970	35.00	12/12/12	09/30/19
CAM: Greater Mekong Subregion Flood and Drought Risk Management and Mitigation Project	8262	4.00	12/12/12	09/30/19
LAO/ VIE: Greater Mekong Subregion Flood and Drought Risk Management and Mitigation Project	2936	64.36	11/06/12	09/30/19
CAM/ LAO/ VIE: Greater Mekong Subregion Biodiversity Conservation Corridors Project	2721	30.00	12/10/10	09/30/19
Subtotal		\$133.36		

*Revised closing dates yet to be determined

CAM: Cambodia; LAO: Laos; VIE: Vietnam

APPROVED TECHNICAL ASSISTANCE					
PROJECT NAME	TYPE	TA NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
CAM/ LAO: Greater Mekong Subregion Biodiversity Conservation Corridors Project	Grant	241	\$20.00	12/10/10	09/30/19
CAM: Greater Mekong Subregion Biodiversity Conservation Corridors Project	Grant	242	19.00	12/10/10	09/30/19
CAM: Greater Mekong Subregion Flood and Drought Risk Management and Mitigation Project	Grant	330	5.80	2012	2019
LAO/ VIE: Greater Mekong Subregion Flood and Drought Risk Management and Mitigation Project	Grant	316	12.50	11/06/12	09/30/19
Core Environment Program and Biodiversity Corridor Initiative in GMS	RETA	6289	33.66	12/16/05	08/31/14
Core Environment Program and Biodiversity Conservation Corridors Initiative in the Greater Mekong Subregion, Phase 2	CDTA	7987	14.80	12/12/11	12/31/16

APPROVED TECHNICAL ASSISTANCE					
PROJECT NAME	TYPE	TA NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
Core Environment Program and Biodiversity Conservation Corridors Initiative in the Greater Mekong Subregion, Phase 2 (Supplementary)	RETA	-	8.30	2012	2016
Greater Mekong Subregion: Climate Resilience in Cities	RETA	8186	0.65	10/04/12	03/30/15
Core Environment Program and Biodiversity Conservation Corridors Initiative in the Greater Mekong Subregion, Phase 2 (Supplementary)	RETA	-	5.30	2013	2016
Subtotal			\$120.01		

*Revised closing dates yet to be determined

CDTA: Capacity Development Technical Assistance; RETA: regional technical assistance

CAM: Cambodia; LAO: Laos; VIE: Vietnam

Total: Approved Loans and TAs in ENVIRONMENT Sector	\$253 million
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2. PLANNED PROJECTS

PLANNED LOANS				
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION	AMOUNT (\$ million)
2015	Greater Mekong Subregion Biodiversity Conservation Corridors (additional financng)	REG	-	\$17.34
2017	Climate Friendly Agribusiness Value Chains	MYA	-	80.00
Subtotal				\$97.34

MYA: Myanmar; REG: Regional

PLANNED TECHNICAL ASSISTANCE					
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION	TA TYPE	AMOUNT (\$ million)
2015	Climate-Friendly Agribusiness Value Chains Development	REG	-	TA-Grant	\$2.50
Subtotal					\$2.50

REG: Regional; TA: Technical Assistance

Total: Planned Loans and TAs in ENVIRONMENT Sector	\$100 million
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D. HEALTH SECTOR

1. APPROVED/ (ONGOING) PROJECTS

APPROVED LOANS				
PROJECT NAME	LOAN NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
CAM/ LAO/ VIE: Second Greater Mekong Subregion Regional Communicable Diseases Control Project	2699	\$27.00	11/22/10	06/30/16
GMS Capacity Building for HIV/ AIDS Prevention Project (LAO/ VIE)	2930	43.00	10/30/12	06/30/18
	Subtotal	\$70.00		

CAM: Cambodia; GMS: Greater Mekong Subregion; LAO: Laos; VIE: Vietnam

APPROVED TECHNICAL ASSISTANCE					
PROJECT NAME	TYPE	TA NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
Fighting HIV/AIDS in Asia and the Pacific	RETA	6321	\$10.85	06/06/06	12/31/14*
Transboundary Animal Disease Control for Poverty Reduction in the Greater Mekong Subregion	RETA	6390	1.65	03/27/07	01/31/16
HIV Prevention and Infrastructure: Mitigating Risk in the Greater Mekong Subregion	RETA	6467	6.00	06/24/08	-*
Greater Mekong Subregion Capacity Building for HIV/AIDS Prevention Project	RETA	8204	1.00	10/30/12	12/31/14*
		Subtotal	\$19.50		

*Closing dates to be determined

PPTA: project preparatory technical assistance; RETA: regional technical assistance

Total: Approved Loans and TAs in HEALTH Sector	\$90 million
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2. PLANNED PROJECTS

PLANNED LOANS				
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION	AMOUNT (\$ million)
2015	Second Greater Mekong Subregion Regional Communicable Diseases Control (additional financing)	REG	SEHS	\$9.50
2016	Greater Mekong Subregion Health Security	CAM	SEHS	10.00
Subtotal				\$19.50

CAM: Cambodia; REG: Regional; SEHS: Southeast Asia Human and Social Development Division

PLANNED TECHNICAL ASSISTANCE					
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION	TA TYPE	AMOUNT (\$ million)
2015	Supporting Greater Mekong Subregion Regional Cooperation for Malaria Elimination and Disease Control	REG	SEHS	TA-Grant	\$4.50
Subtotal					\$4.50

REG: Regional; SEHS: Southeast Asia Human and Social Development Division; CARM: Cambodia Resident Mission; TA: technical assistance

Total: Planned TAs in HEALTH Sector	\$24 million
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E. **INDUSTRY, FINANCE & OTHER SECTORS**

1. APPROVED/ (ONGOING) PROJECTS

APPROVED LOANS				
PROJECT NAME	LOAN NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
VIE: Greater Mekong Subregion Sustainable Tourism Development	0117	10.00	10/15/08	12/31/14
GMS: Sustainable Tourism Development	2457	10.00	10/15/08	12/31/14
CAM/ LAO: Trade Facilitation: Improved Sanitary and Phytosanitary Handling in Greater Mekong Subregion Trade Project	2873	11.00	06/26/12	02/28/18
CAM/ LAO: Trade Facilitation: Improved Sanitary and Phytosanitary Handling in Greater Mekong Subregion Trade Project	2874	11.00	06/26/12	02/28/18
VIE: Trade Facilitation: Improved Sanitary and Phytosanitary Handling in Greater Mekong Subregion Trade Project	2944	11.00	11/20/12	12/31/18
LAO: Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth project	3156	40.00	09/08/14	12/31/19
CAM: Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth project		18.77	2014	2019
VIE: Greater Mekong Subregion Sustainable Tourism Development	2457	10.00	10/15/08	12/31/14
VIE: Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth Project	3165	50.00	09/26/14	06/30/20
Subtotal		\$171.77		

CAM: Cambodia; GMS: Greater Mekong Subregion; LAO: Laos; VIE: Vietnam

APPROVED TECHNICAL ASSISTANCE					
PROJECT NAME	TYPE	TA NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
Enhancing the Development Effectiveness of the GMS Economic Cooperation Program	RETA	6262	\$2.95	10/11/05	-*
Assessing the Socioeconomic Effects of the Greater Mekong Subregion Projects	RETA	6490	0.95	10/02/08	06/30/14*
Enhancing Transport and Trade Facilitation in the Greater Mekong Subregion	RETA	6450	1.75	03/28/08	-*
Developing Cross-Border Economic Zones between the People's Republic of China and Viet Nam	PATA	7356	0.80	09/30/09	12/31/14*
Greater Mekong Subregion Phnom Penh Plan for Development Management IV	CDTA	7431	0.00	12/10/09	-*
Strengthening Local CCIs along the East-West Economic Corridor to Promote Trade, Investment and Value Chains	PATA	7521	0.60	03/30/10	-*
Supporting Evaluation Capacity Development and Networking in Selected Developing Member Countries	CDTA	8023	0.40	12/23/11	07/31/15
Capacity Building for the Efficient Utilization of Climate-Friendly Biomass for Bioenergy and Food Security in GMS	CDTA	7833	4.00	06/29/11	12/31/15
Support for Implementing the Action Plan for Transport and Trade Facilitation in the Greater Mekong Subregion (Cluster 1)	PATA	7851	0.00	08/29/11	07/31/14*
Strengthening the Coordination of the Greater Mekong Subregion (supplementary)	PATA	7561	2.45	11/10/11	06/30/15
Harnessing Climate Change Mitigation Initiatives to Benefit Women	CDTA	7914	2.70	11/15/11	12/31/15
Regional Investment Framework for GMS Development – Phase I	PATA	8042	1.50	12/15/11	09/30/15
Improving Sanitary and Phytosanitary (SPS) Handling in Greater Mekong Subregion (GMS) Trade	CDTA	8096	0.75	06/26/12	08/31/17
Development Study of GMS Economic Corridors	RETA	6310	1.2	03/20/06	-
Strengthening the Coordination of the GMS Program	PATA	7561	1.95	07/15/10	06/30/15
Subtotal			\$22.00		

*Closing dates to be determined

CDTA: capacity development technical assistance; PATA: policy advisory technical assistance; PPTA: project preparatory technical assistance; RETA: regional technical assistance

Total: Approved Loans and TAs in INDUSTRY, FINANCE and OTHER Sectors	\$194 million
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2. **PLANNED PROJECTS**

PLANNED LOANS				
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION	AMOUNT (\$ million)
2017	Second Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth	VIE	-	\$65.00
Subtotal				\$65.00

VIE: Vietnam

PLANNED TECHNICAL ASSISTANCE					
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION	TA TYPE	AMOUNT (\$ million)
2015	Innovative Investment Opportunities in Addressing Inequality and Disparity in the Greater Mekong Subregion	REG	-	TA-Grant	\$0.23
	Preparing Modernization of Sanitary and Phytosanitary (SPS) Agencies for Trade Facilitation Project	REG	-	TA-Grant	1.35
	Preparing the New GMS Tourism Sector Strategy 2016-2026	REG	-	TA-Grant	0.25
	Strengthening Coordination of the Greater Mekong Subregion Program II	REG	-	TA-Grant	2.00
2017	Southeast Asia Knowledge Initiative	REG	-	TA-Grant	2.00
Subtotal					\$5.83

REG: Regional

Total: Planned Loans and TAs in INDUSTRY, FINANCE and OTHER Sectors	\$71 million
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F. TRANSPORTATION AND COMMUNICATIONS SECTOR

1. APPROVED/ (ONGOING) PROJECTS

APPROVED LOANS				
PROJECT NAME	LOAN NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
GMS: Cambodia Northwest Provincial Road Improvement (ADF)	2539	\$16.78	08/24/09	06/30/14*
GMS: Rehabilitation of the Railway in Cambodia (Supplementary)	2602/ 0187	42.18	12/15/09	03/31/15
CAM-GMS: Rehabilitation Of The Railway In Cambodia Project	2288	44.37	12/13/06	06/30/15
VIE: GMS Kunning-Haiphong Transport Corridor Yen Vien-Lao Cai Railway Upgrading Project	2302	60.00	12/19/06	12/31/15
CAM: Greater Mekong Subregion Southern Coastal Corridor Project	2373	7.00	11/28/07	12/31/14
VIE: Greater Mekong Subregion Southern Coastal Corridor Project	2372	77.00	11/28/07	06/30/15
VIE: Greater Mekong Subregion Southern Coastal Corridor Project	95	25.50	11/28/07	06/30/15
GMS-Kunming-Hai Phong Transport Corridor-Noi-Bai-Lao Cai Highway Project	2391	896.00	12/14/07	12/31/14
VIE: GMS-Kunming-Hai Phong Transport Corridor-Noi-Bai-Lao Cai Highway Project	2392	202.73	12/14/07	12/31/14
GMS-LAO: Northern GMS Transport Network Improvement Project (Supplementary)	82	68.50	09/27/07	-*
VIE: GMS Ha Noilang Son,GMS Ha Long-Mong Cai& Ben Luc-Long Thanh Expressway TA	2460	25.71	10/23/08	12/31/16
CAM: GMS Rehabilitation of the Railway Project in Cambodia (Supplementary)	2602	40.84	12/15/09	03/31/15
THA: GMS: Highway Expansion (OCR)	2608	77.10	12/15/09	12/31/16
VIE: GMS Ben Luc - Long Thanh Expressway Project (tranche 1)	2730	350.00	12/22/10	06/30/19
VIE: Second Northern GMS Transport Network Improvement (ADF)	2703	75.00	11/25/10	12/31/16
PRC: Yunnan Integrated Road Network Development (OCR)	2709	250.00	12/02/10	06/30/16
PRC: Yunnan Pu'er Regional Integrated Road Network Development	3217	200.00	12/08/14	06/30/21
LAO: Second Northern Greater Mekong Subregion Transport Network Improvement Project	8255	12.00	2010	2016
	Subtotal	\$2,470.71		

*Closing dates yet to be determined

CAM: Cambodia; GMS: Greater Mekong Subregion; LAO: Laos; PRC: China; THA: Thailand; VIE: Vietnam

APPROVED TECHNICAL ASSISTANCE					
PROJECT NAME	TYPE	TA NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
Central Mekong Delta Connectivity Technical Assistance Project	CDTA	7822	\$26.00	05/31/11	06/30/18
PRC: Preparing the Yunnan Puer Regional Integrated Road Network Development Project	TA	8149	0.75	09/03/12	-
Support for the Establishment of the Greater Mekong Railway Association	RETA	8529	0.23	12/04/13	12/31/15
		Subtotal	\$26.98		

*Closing dates yet to be determined

CDTA: capacity development technical assistance; RETA: regional technical assistance; TA: technical assistance

Total: Approved Loans and TAs in TRANSPORTATION and COMMUNICATIONS Sector	\$3 billion
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2. PLANNED PROJECTS

PLANNED LOANS				
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION	AMOUNT (\$ million)
2015	Greater Mekong Subregion East-West Economic Corridor Eindu to Kawkareik Road Improvement Project	MYA	SETC	\$100.00
	Second Greater Mekong Subregion Northern Transport Network Improvement (additional financing)	VIE	SETC	73.00
2016	Second Greater Mekong Subregion Southern Coastal Corridor	VIE	SETC	381.00
Subtotal				\$554.00

*Exclusive of standby Loans

SETC: Southeast Asia Department, Transport and Communications Division; MYA: Myanmar; VIE: Vietnam

PLANNED TECHNICAL ASSISTANCE					
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION	TA TYPE	AMOUNT (\$ million)
2015	Preparing the Greater Mekong Subregion Economic Corridors Widening Project	THA	-	TA-Grant	\$1.50
Subtotal					\$1.50

TA: technical assistance; THA: Thailand

Total: Planned Loans and TAs in TRANSPORTATION and COMMUNICATIONS Sector	\$556 million
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G. URBAN DEVELOPMENT SECTOR

1. APPROVED/ (ONGOING) PROJECTS

APPROVED LOANS				
PROJECT NAME	LOAN NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
PRC: Guangxi Southernwestern Cities Development Project	2657	\$150.00	07/26/10	12/31/15
GMS Corridor Towns Development Project (CAM/LAO/VIE)	2969	130.00	12/12/12	06/30/19
CAM: Greater Mekong Subregion Southern Economic Corridor Towns Development Project	2983	37.00	12/10/12	06/30/19
CAM: Greater Mekong Subregion Southern Economic Corridor Towns Development Project	8265	5.00	12/10/12	06/30/19
Subtotal		\$322.00		

CAM: Cambodia; LAO: Laos; GMS: Greater Mekong Subregion; PRC: People's Republic of China; VIE: Vietnam

APPROVED TECHNICAL ASSISTANCE					
PROJECT NAME	TYPE	TA NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
Second Greater Mekong Subregion Corridor Towns Development	RETA	8425	\$1.50	8/13/2013	2016
Subtotal			\$1.50		

RETA: regional technical assistance

Total: Approved Loan in URBAN DEVELOPMENT Sector	\$324 million
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2. PLANNED PROJECTS

PLANNED LOANS				
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION	AMOUNT (\$ million)
2015	Second Greater Mekong Subregion Corridor Towns Development Project	REG	-	\$206.00
2017	Fourth Greater Mekong Subregion Corridor Towns Development	CAM	-	100.00
Subtotal				\$306.00

CAM: Cambodia; REG: Regional

Total: Planned Loans in URBAN DEVELOPMENT Sector	\$306 million
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Abbreviations

ADB	Asian Development Bank
ADTA	Advisory and Operational Technical Assistance
CAM	Cambodia
C-CDTA	Cluster Development Technical Assistance
C-PATA	Cluster Policy and Advisory Technical Assistance
C-RDTA	Cluster Research and Development Technical Assistance
CCG	Country Commercial Guide
CDTA	Capacity Development Technical Assistance
CMA	Customized Market Access
CS	U.S. Commercial Service
DMC	Developing Member Country (of ADB)
EATC	East Asia Department Transport Division
EBRD	European Bank for Reconstruction and Development
ECAs	Export Credit Agencies
E-ICP	Enhanced International Company Profile
Ex-Im	Export-Import Bank
FMR	Flexible Market Research
GKS	Gold Key Service
IBP	International Buyer Program
IMI	International Marketing Insight
IPS	International Partner Search
ISA	Industry Sector Analysis Report
IVP	International Visitors Program
LAO	Lao People's Democratic Republic
KARM	Kazakhstan Resident Mission
NGOs	Non-government Organizations
ODA	Overseas Development Assistance
OGC	Office of the General Counsel
OPIIC	Overseas Private Investment Corporation
PATA	Policy and Advisory Technical Assistance
PCR	Project Completion Report
PPAR	Project Performance Audit Report
PPTA	Project Preparatory Technical Assistance
PSD	Private Sector Development
PRC	People's Republic of China
PKS	Platinum Key Service
R-CDTA	Regional Capacity Development Technical Assistance
R-PATA	Regional Policy and Advisory Technical Assistance
R-PPTA	Regional Project Preparatory Technical Assistance
RDTA	Research and Development Technical Assistance
RETA	Regional Technical Assistance
RRP	Report and Recommendation of the President of ADB
RSPR	Poverty Reduction, and Social Development Division
S-CDTA	Small-scale Capacity Development Technical Assistance
S-PATA	Small-scale Policy and Advisory Technical Assistance
S-PPTA	Small-scale Project Preparatory Technical Assistance
S-RDTA	Small-scale Research and Development Technical Assistance
SEAE	Southeast Asia department Agriculture, Environment, and Natural Resources
SESS	Southeast Asia Department Social Sector Division
SEID	Southeast Asia Department Infrastructure
SEGF	Southeast Asia Department Governance, Finance, and Trade Division
SEOC	Southeast Asia Regional Cooperation and Country Coordination Division
SPRM	South Pacific Regional Mission
TA	Technical Assistance

TDA	Trade and Development Agency
TF	Trade Fair
TM	Trade Mission
TOP	Trade Opportunity Program Report
USAID	United States Agency for International Development
USCS	U.S. Commercial Service
URM	Uzbekistan Resident Mission
VIE	Vietnam
WB	World Bank



**U.S. COMMERCIAL SERVICE
ASIAN DEVELOPMENT BANK LIAISON OFFICE
Manila, Philippines**

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Most ADB project information can be found on the ADB's website. The U.S. Commercial Service Liaison Office can assist in locating information and in navigating the website (e.g., project details, project documents and reports, etc.).

- ***Leads about bidding opportunities***

Leads on bidding opportunities for consultants and suppliers based on ADB procurement notices.

- ***Assistance in positioning your product***

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Michael Strauss, Alternate U.S. Executive Director



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For More Information

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